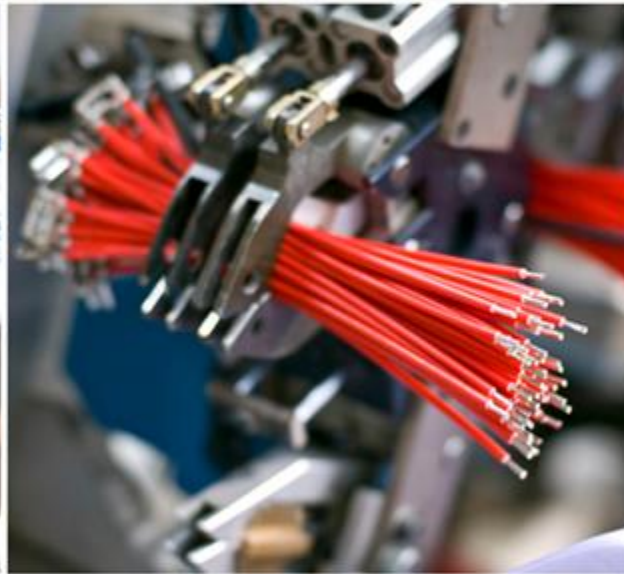
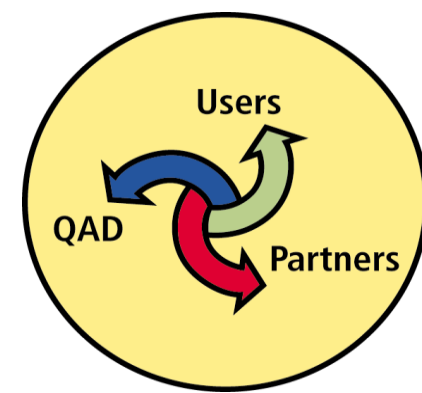


QAD EE Financial Overview

Lance LaCross, CPA, CPIM
Senior Solutions Consultant
March 21, 2016



Safe Harbor Statement

The following is intended to outline QAD's general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, functional capabilities, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functional capabilities described for QAD's products remains at the sole discretion of QAD.

Yesterday vs. Today

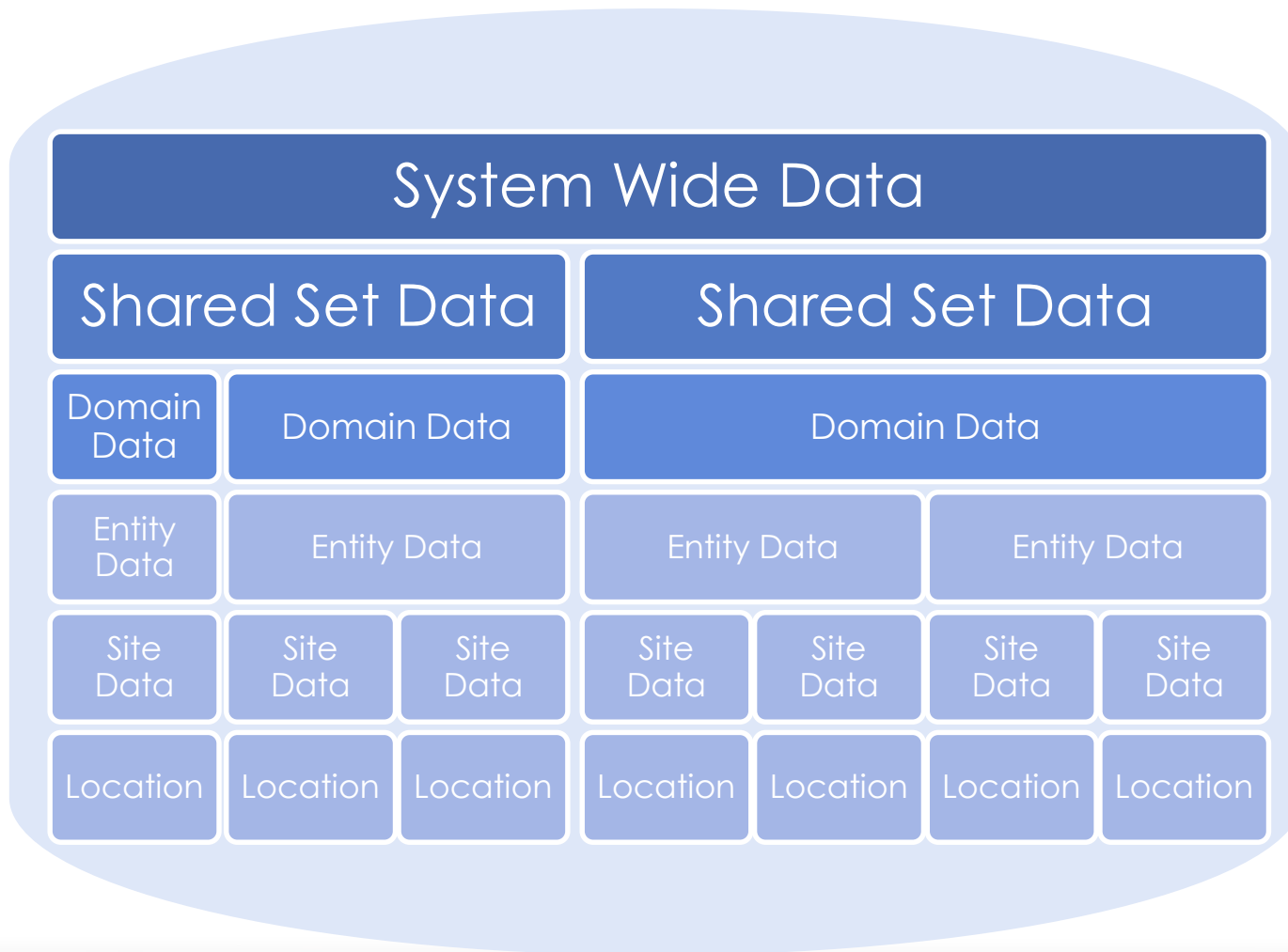




QAD Financials

- [Overview](#)
- [General Ledger](#)
- [Accounts Payable](#)
- [Accounts Receivable](#)
- [Reporting / Analysis](#)
- [Multiple Currency](#)
- [Consolidations](#)
- [Budgeting](#)
- [Costing](#)
- [Banking/Treasury](#)
- [Fixed Assets](#)
- [Logistics Accounting](#)
- [Tax](#)
- [Security/Controls](#)
- [2016 Enhancements](#)
- [Questions & Answers](#)

Database Structure



e.g. Currency, users, languages, countries ...

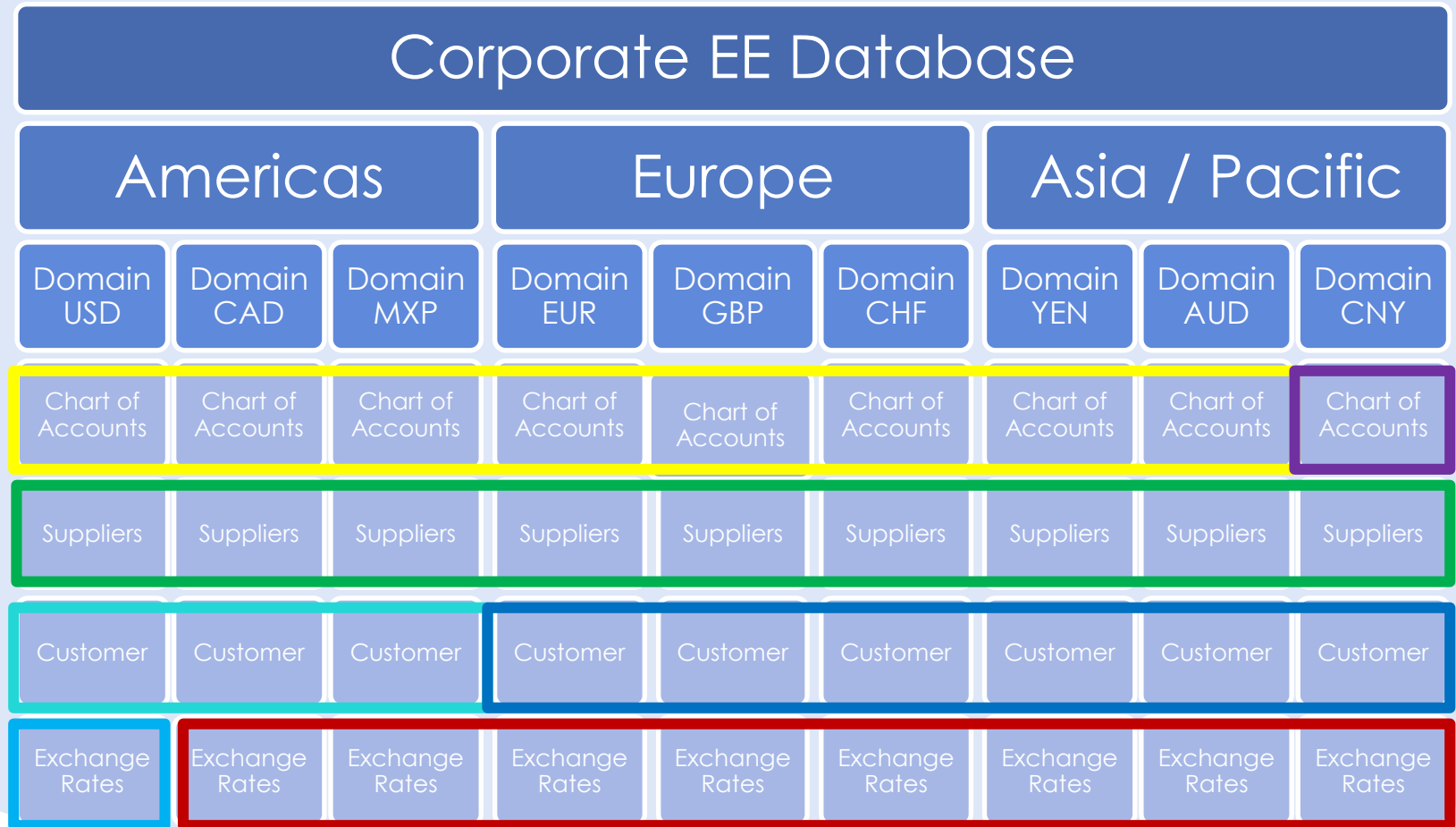
e.g. COA, suppliers, customers, ...

e.g. Base currency, statutory currency, operational controls, ...

e.g. Taxes, security numbering, ...

e.g. Inventory, costing, planning, ...

Shared Set Benefits



Flexible sharing with COA with restrictions

- Rules for sharing accounts and cost centers across domains and entities

GL Account Restriction Maintain

Go To Actions Tools Print Preview

GL Account From: 1000 To: 4000

GL Description:

Domains: 10USA, 11CAN, 12MEX, 21NL, 22UK

Entities: 10CORPCONS, 10USACO, 11NACONS, 11CANCO, 12MEXCO

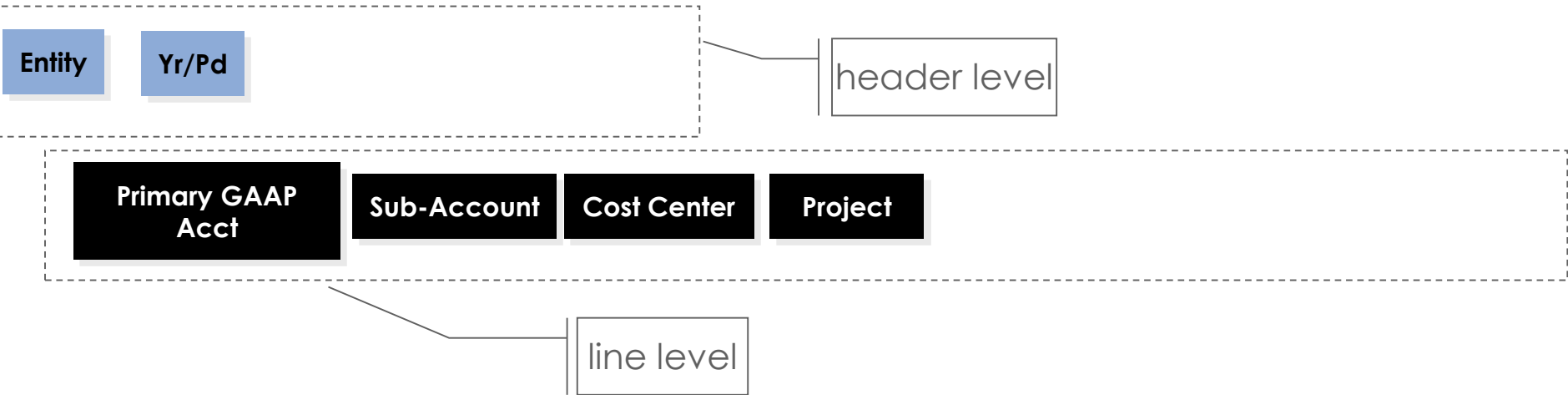
Search

Drag a column header here to group by that column

Allow	GL Account	GL Description	Domain Code	Domain Name	Entity Code	Entity Description
<input checked="" type="checkbox"/>	1450	Accrued Revenue	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1450	Accrued Revenue	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1450	Accrued Revenue	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION
<input type="checkbox"/>	1475	SO Interest Accr A	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1475	SO Interest Accr A	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1475	SO Interest Accr A	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION

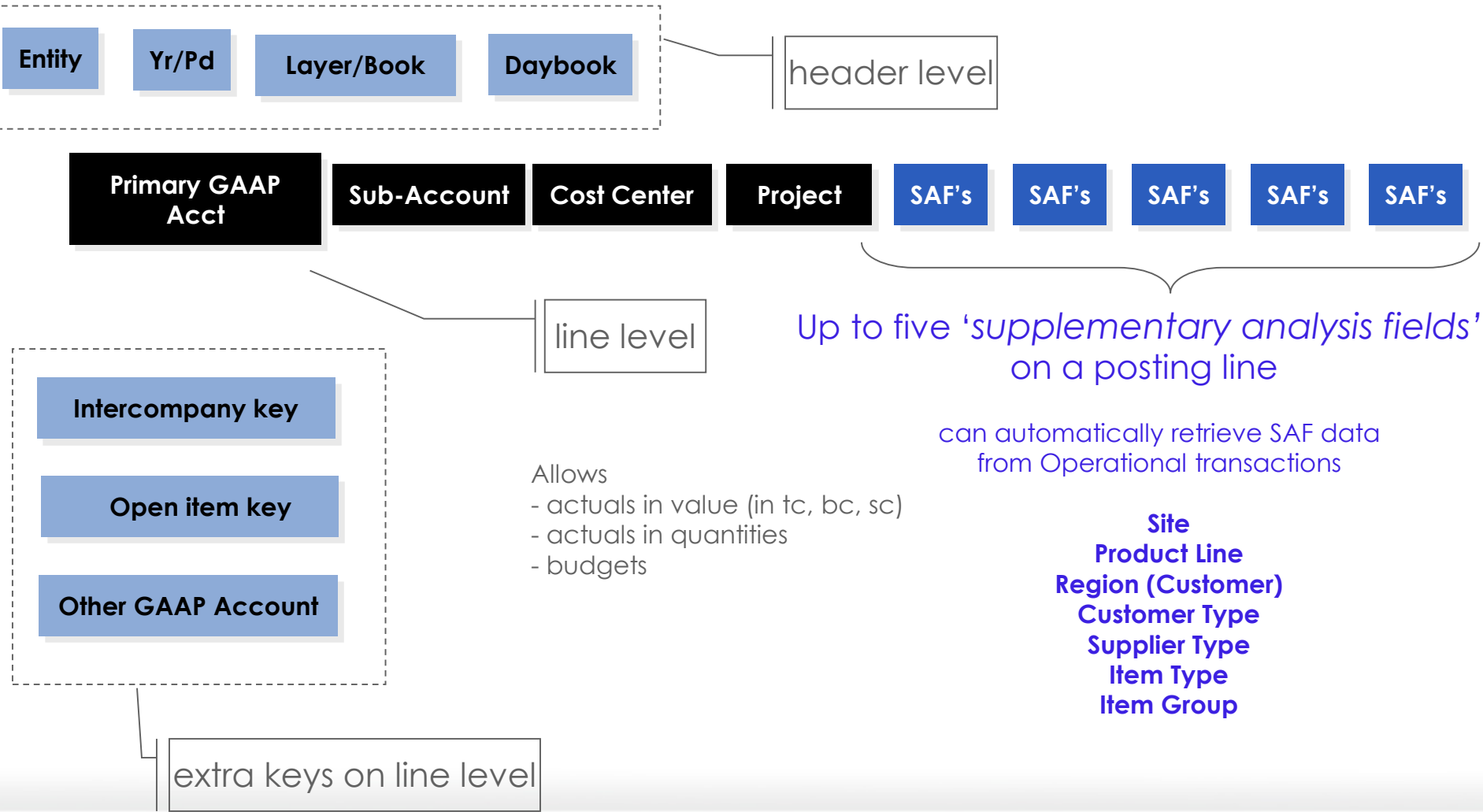
Today

SE – G/L Account Structure



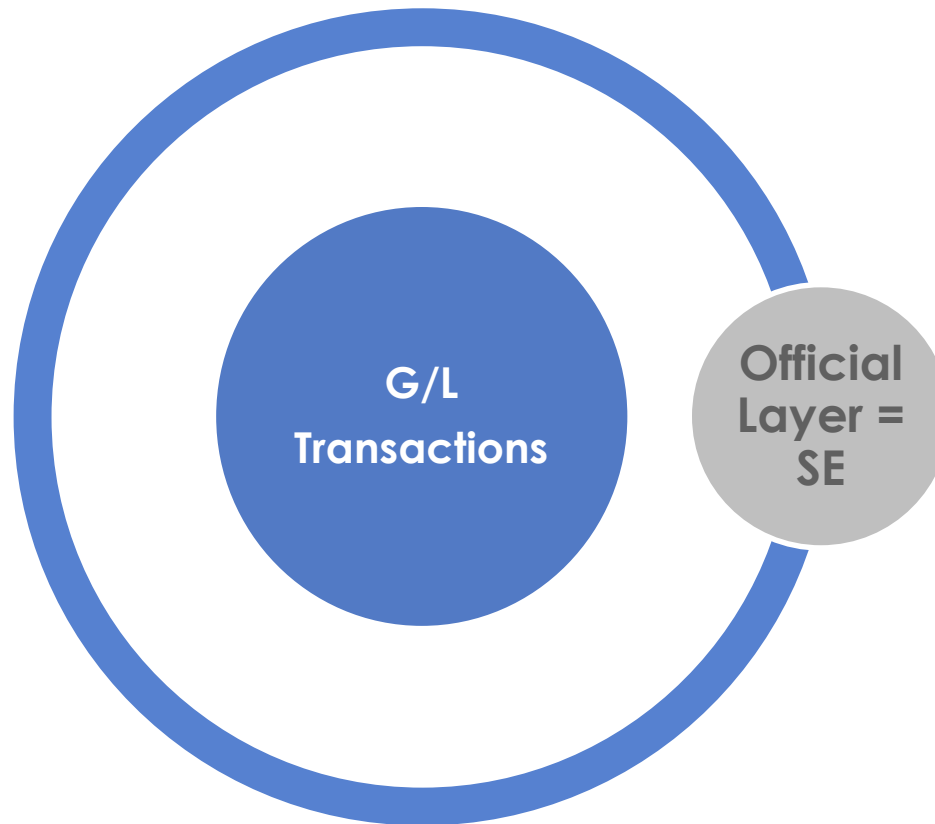
Tomorrow

EE - G/L Account Structure

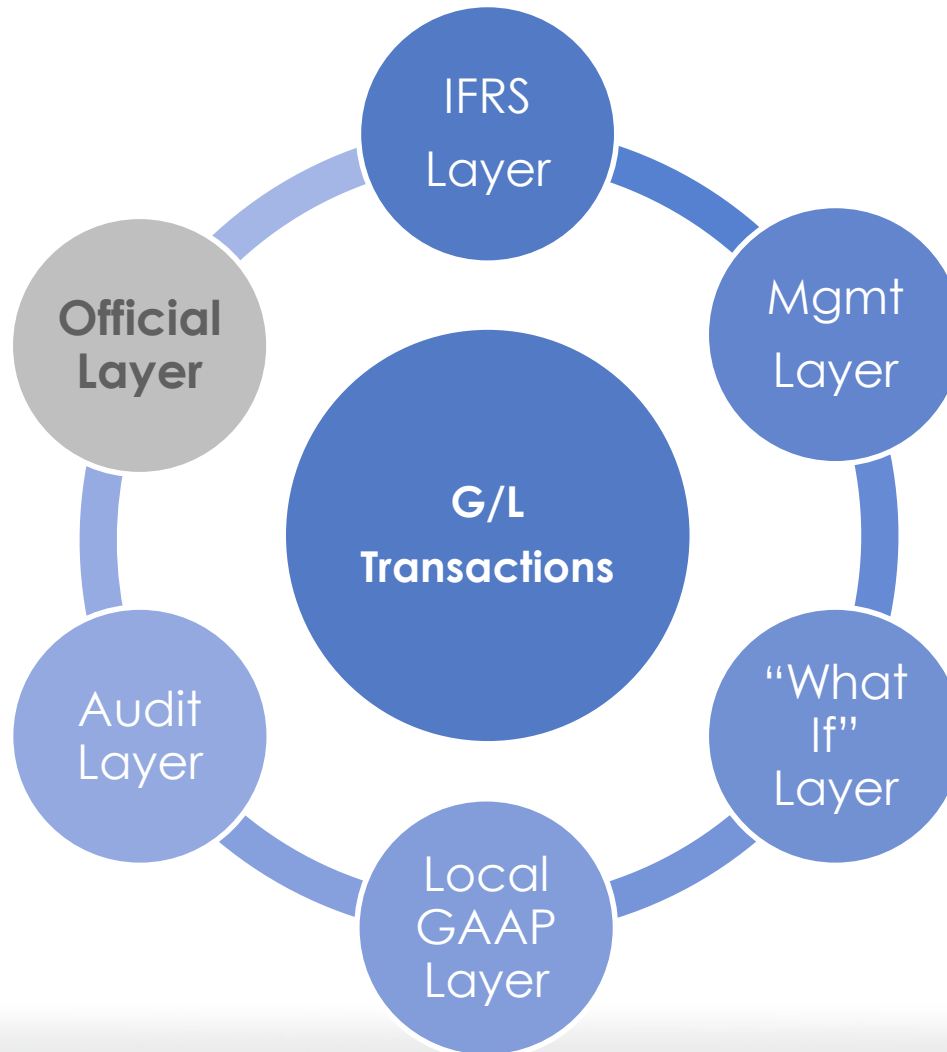


Today

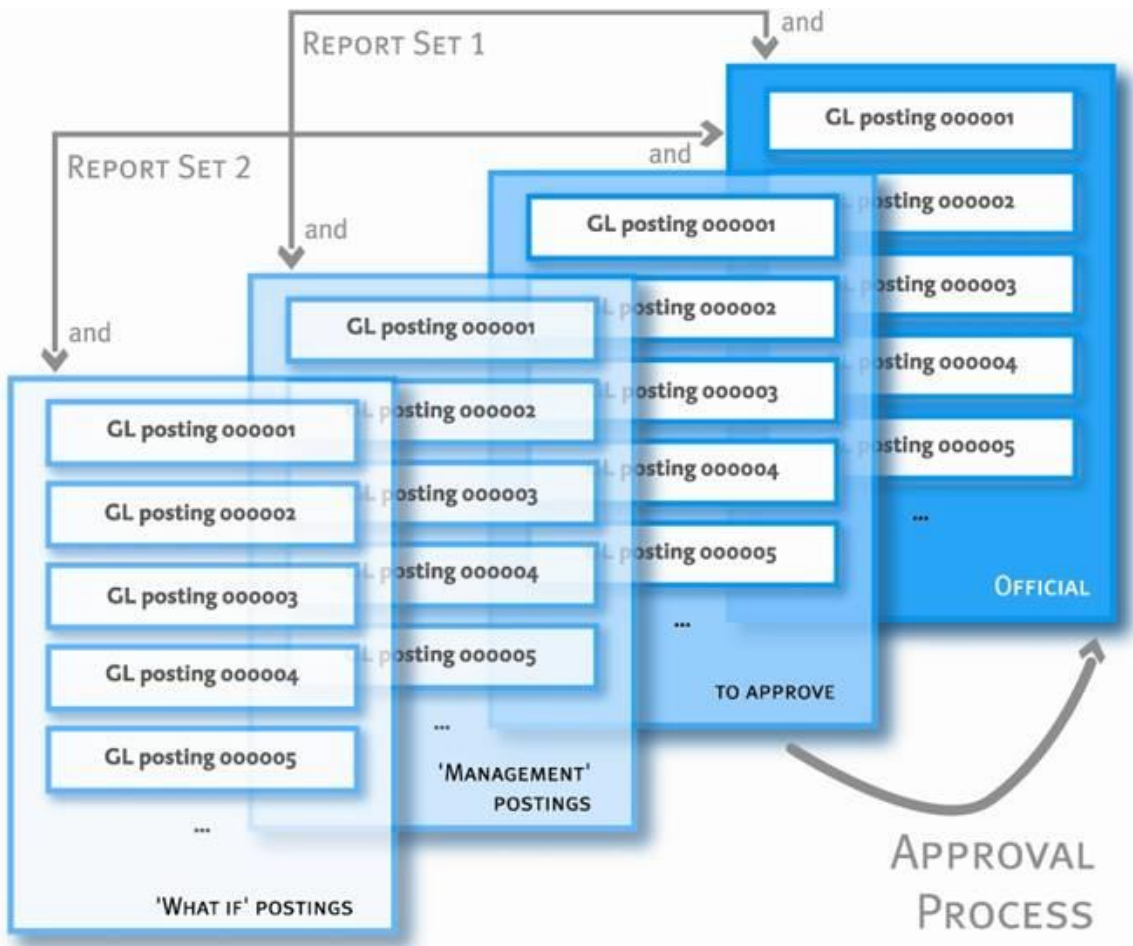
Accounting Layers / Books



Accounting Layers / Books



Accounting Layers and Reporting



- Reporting can be based on:
 - One single layer
 - A combination of layers
- Layer combinations for reporting can be stored as user preferences
- An account can have a balance for each layer

Today

Daybooks

- With No Daybooks Defined - SE

- Journal entries

- Account – Sub – Cc – Source – Amt

- 5000 100 4000 IC 75.00

- 5000 100 4000 IC -65.00

Tomorrow

Daybooks

- With Daybooks Defined

- Journal entries

- Account – Sub – Cc – Source – Daybook Amt
- 5000 100 4000 IC RCT-UNP -75.00
- 5000 100 4000 IC ISS-SO 65.00

Today

SAF Structures



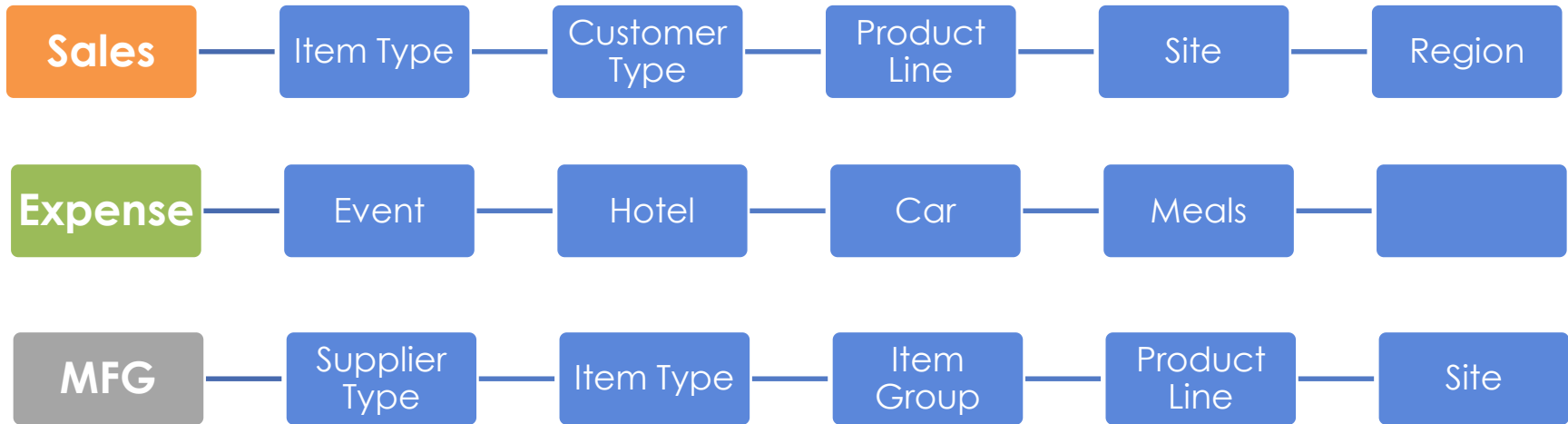
Tomorrow

SAF Structures



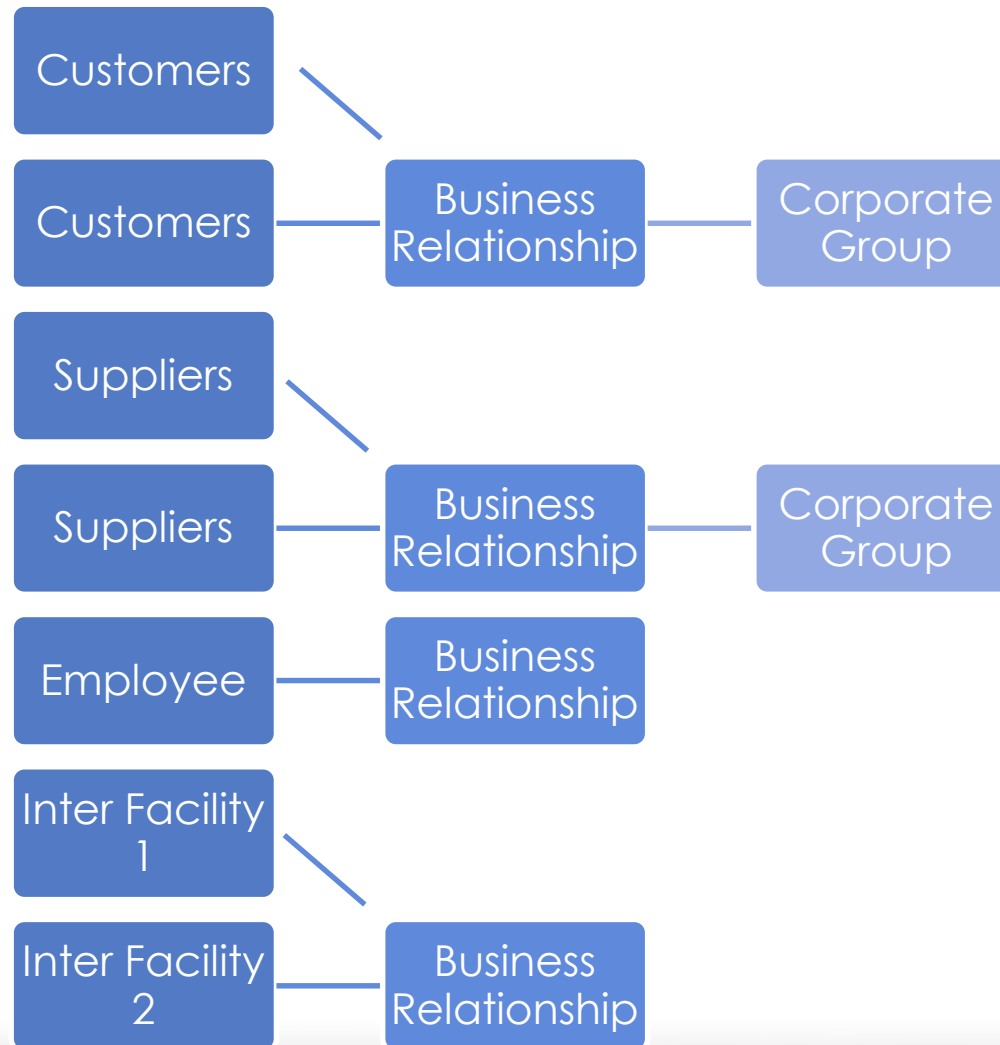
SAF Structure

Consist of Multiple SAF Concepts (1 to 5)



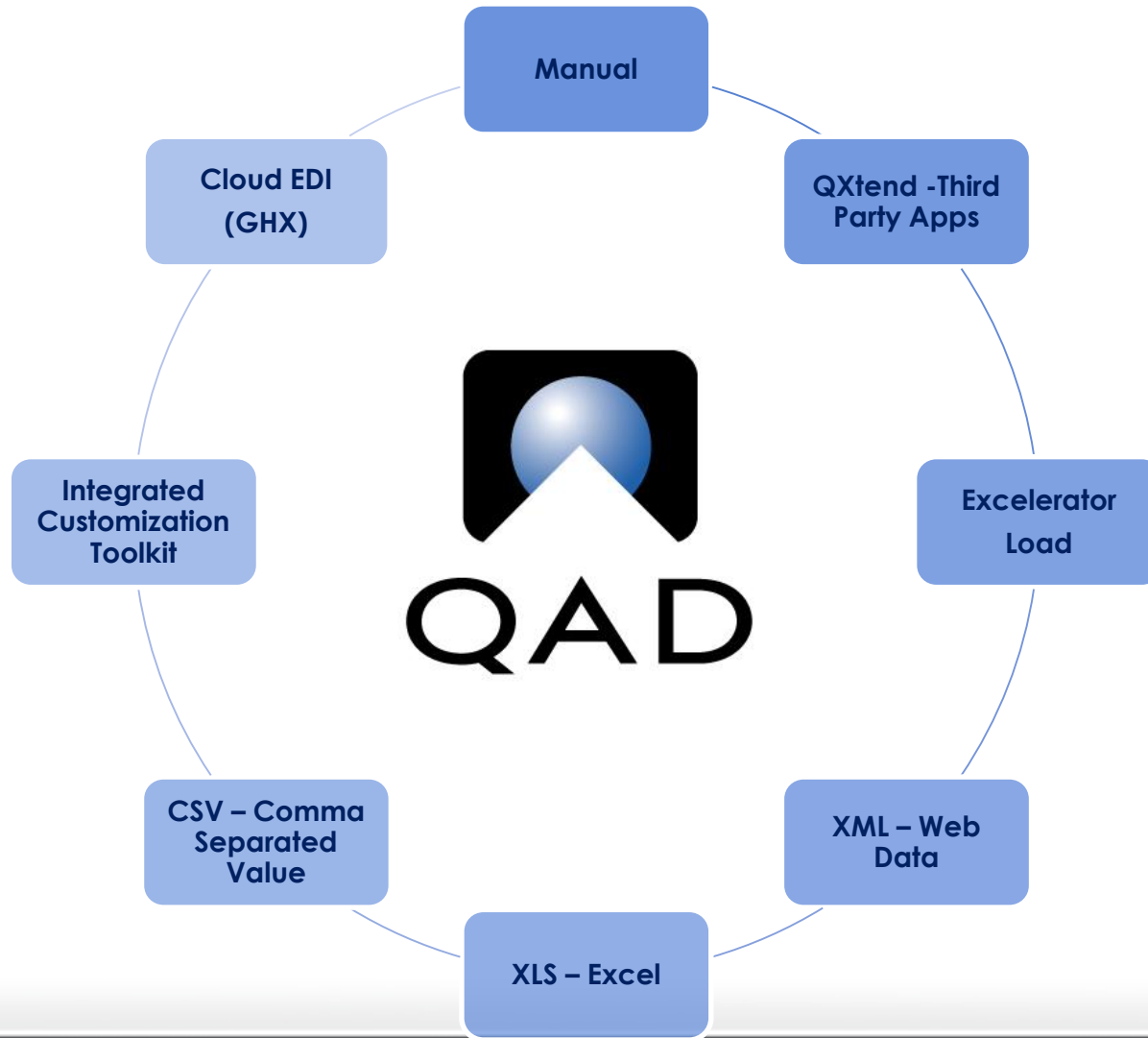
SAF codes can be defaulted to make data entry easier

Business Relation Hierarchy



Tomorrow

Data Exchange Options in QAD



Return to the QAD System...





Back to overview
slide



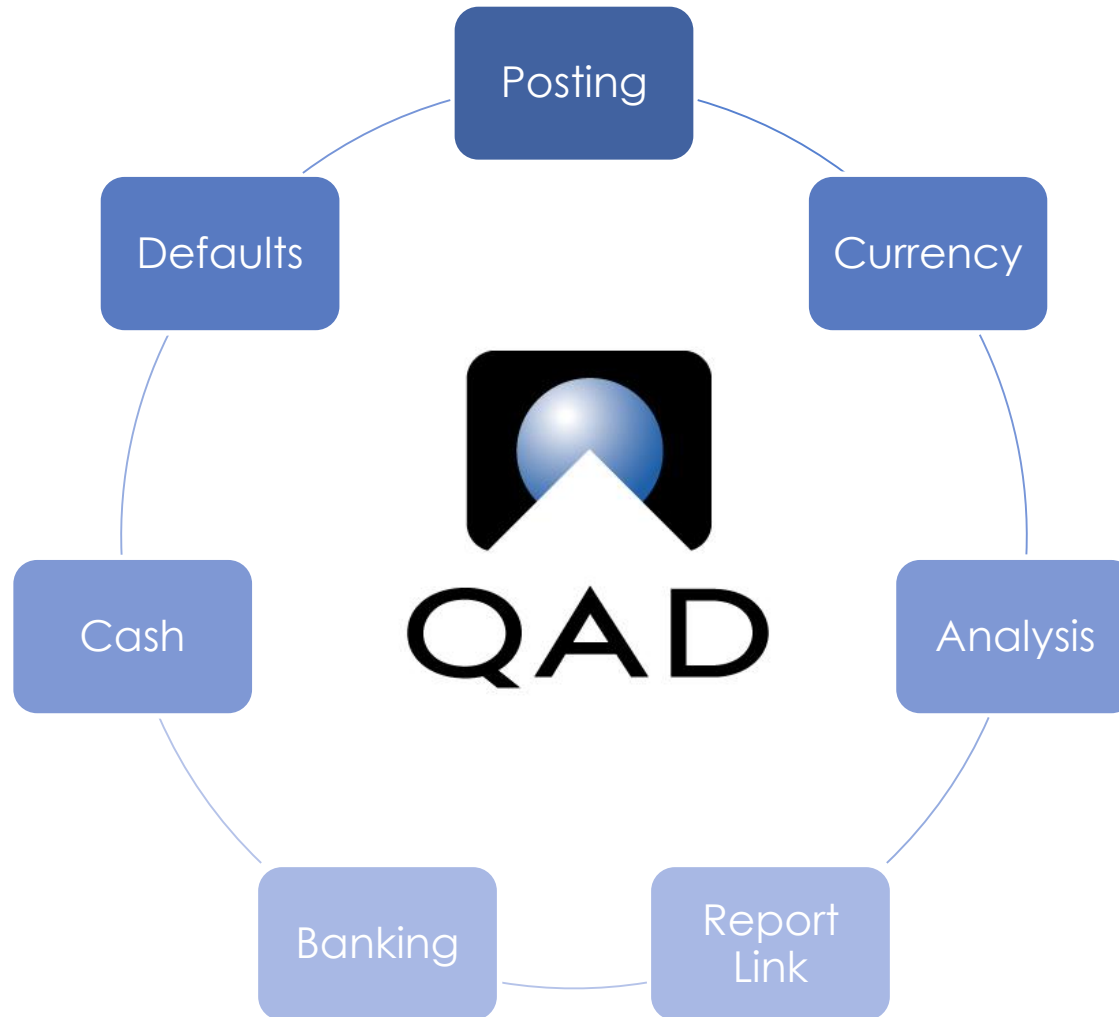
QAD General Ledger

- Multi-Entity, Multi-Currency, Multi-Layer
- Support for recurring/reversing entries
- Extensive drill-down capabilities
- Flexible account structure with up to 5 optional Supplementary Analysis Fields per account combination
- Posting templates
- Multi-stage period closing process including period marks, closing validations and reporting
- Separate period for year-end corrections
- Bi-directional Microsoft Excel® integration for journal entries as well as for account setup

Ensures all financial data is quickly accessible for drill down and corporate reporting

Dybk Type	GL Account	Posting Date	Daybook Code	Voucher	BC Deb
Customer Adjustments	10000	08/22/2008	CUSTADJ	00000001	
Customer Adjustments	10000	08/22/2008	CUSTADJ	00000001	
Summaries:					
+ Dybk Description:Customer CN Manual (2 items) BC Credit Sum = 200.00, BC Debit Sum = 200.00					
+ Dybk Description:Customer invoices manual (2 items) BC Credit Sum = 1,200.00, BC Debit Sum = 1,200.00					
- Dybk Description:Matching entry (2 items) BC Credit Sum = 1,500.00, BC Debit Sum = 1,500.00					
Dybk Type	GL Account	Posting Date	Daybook Code	Voucher	BC Deb
Matching Daybook	76000	08/22/2008	SIREC	00000001	
Matching Daybook	19500	08/22/2008	SIREC	00000001	
Summaries:					
Sum =					

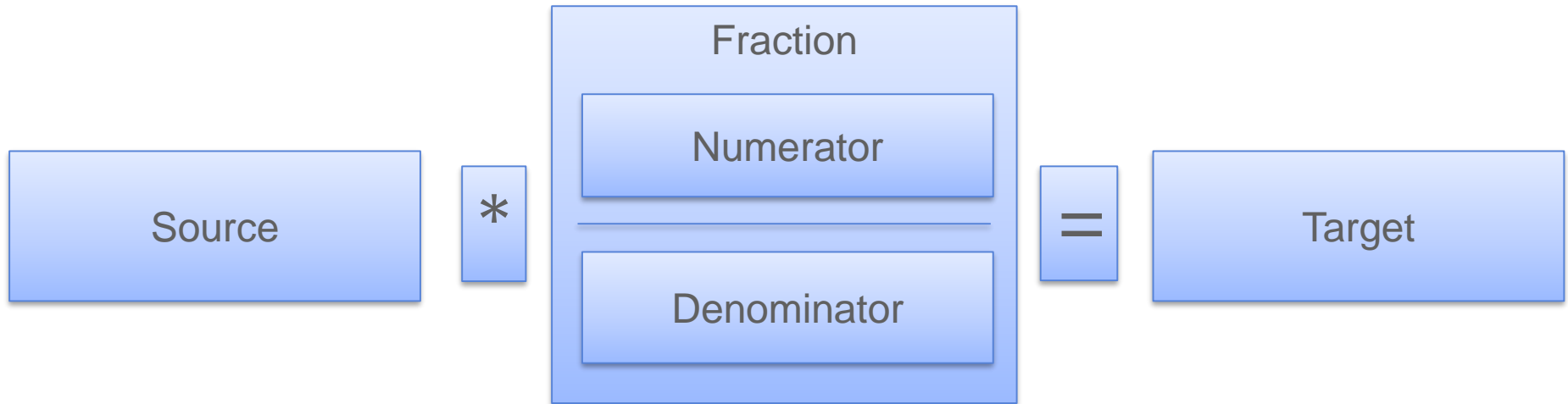
General Ledger Account Elements



Types of Accounts

- GL Accounts are identified with the kind of transactions being handled by that account:
 - Bank
 - Cash
 - Closing (Month/YE)
 - Cross-Company Control
 - Customer Control
 - Customer Payment
 - Fixed Assets
 - Open Items
 - Standard Account
 - Supplier Control
 - Supplier Payment
 - System Account
 - Tax Account
 - WIP Control
- Postings on an account are restricted to the ones relevant for the type of the account
- System asks only for appropriate types of accounts

Allocation Definition



- Source can be a constant, a runtime entered value or a GL posted value (defined in Budget WBS [Work Breakdown Structure] as 'topic')
- Numerator / Denominator can be constants, runtime entered values or GL posted values (defined in Budget WBS as 'topic')
- Target is your allocation posting, based on a Journal Entry template

Return to the QAD System...





Back to overview
slide

Financial Consolidations

*“Financial consolidation is an accounting process that allows a company to summarize operating data for all subsidiaries in a **single set of financial statements.**”*

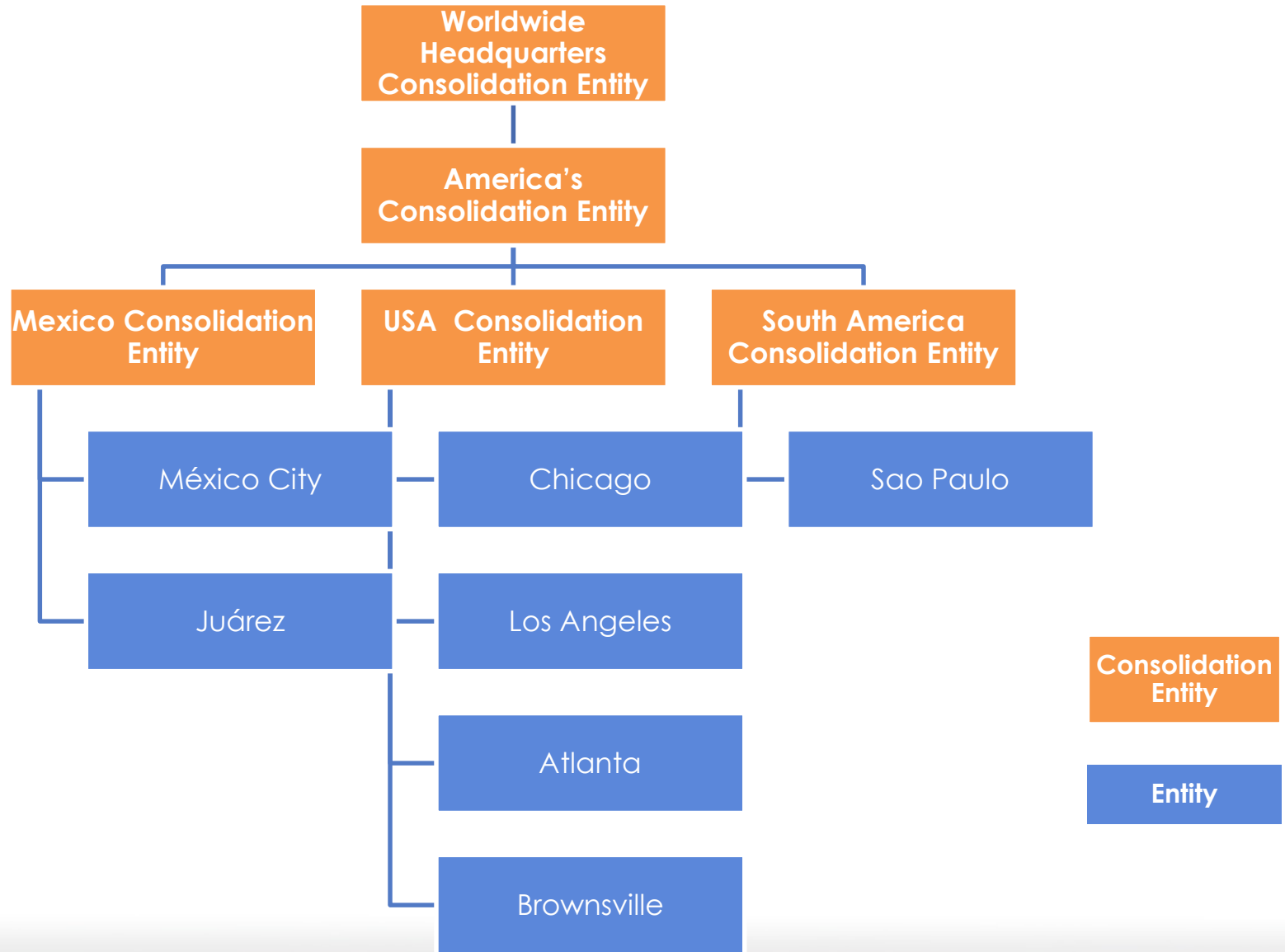
This procedure also helps management, investors and regulators understand the full scope of a corporation's activities and ensures that these activities comply with rules, guidelines and requirements applicable to the company.



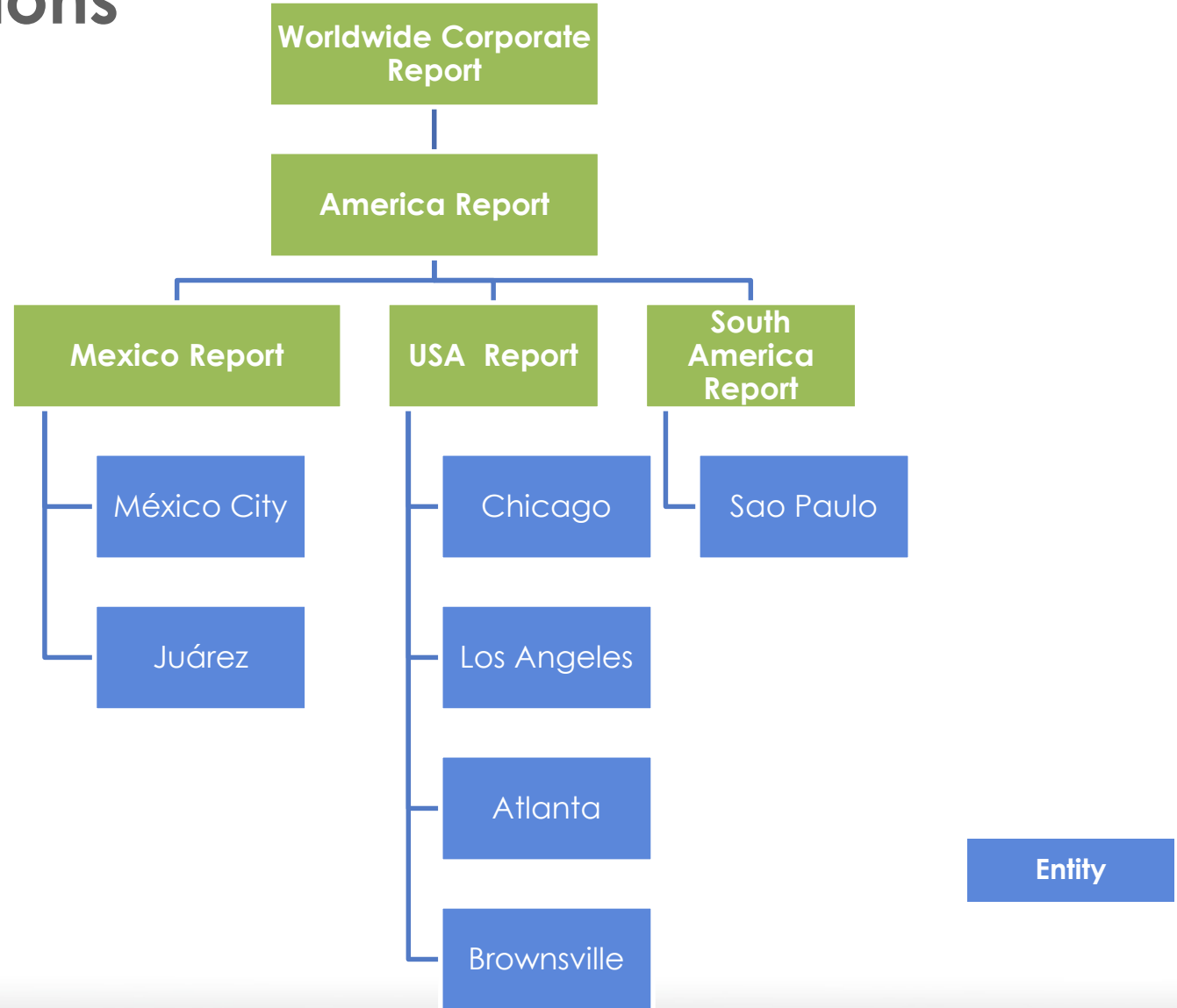
Consolidations – Which One?

1. **Consolidation** allows you to obtain an aggregated view by combining balances from individual entities in a single consolidation entity. The consolidation process creates new postings in the consolidation entity and is performed for statutory purposes and is part of the period closing activities.
2. **Financial Report Writer** allows you to produce an aggregated financial report across a series of individual entities. You can do this at any time of the year and without making postings. Financial Report Writer provides an approximation of the consolidation results because not all elements are known at the time of reporting.

GL Consolidations *Example*



Financial Report Writer Consolidations *Example*



Return to the QAD System...





Back to overview
slide

Different Flavors of Information



Local
GAAP

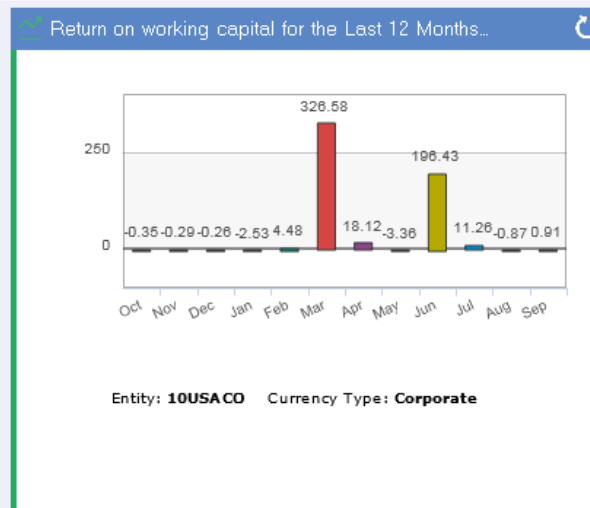
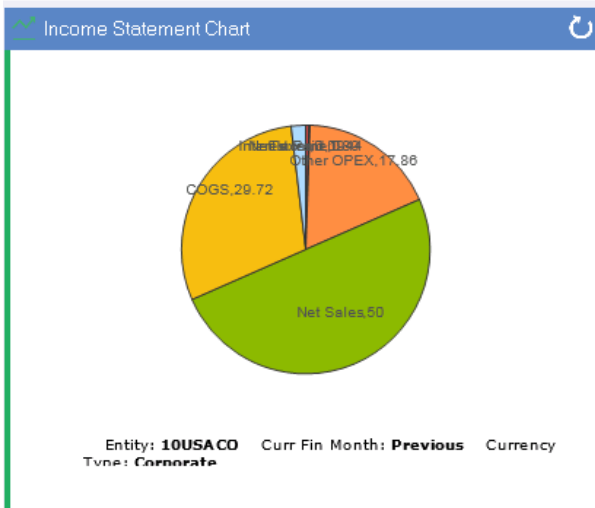


IFRS



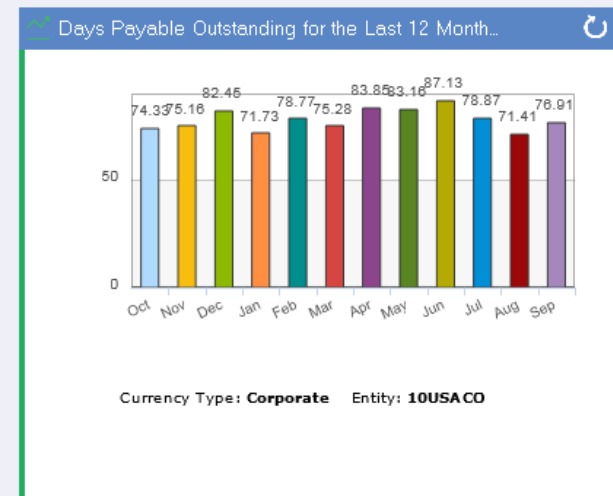
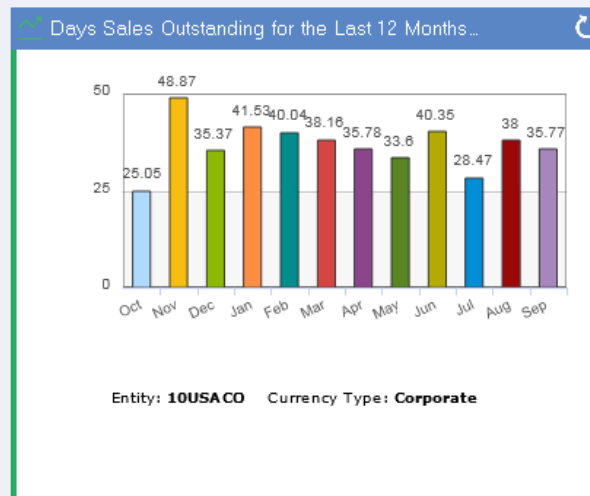
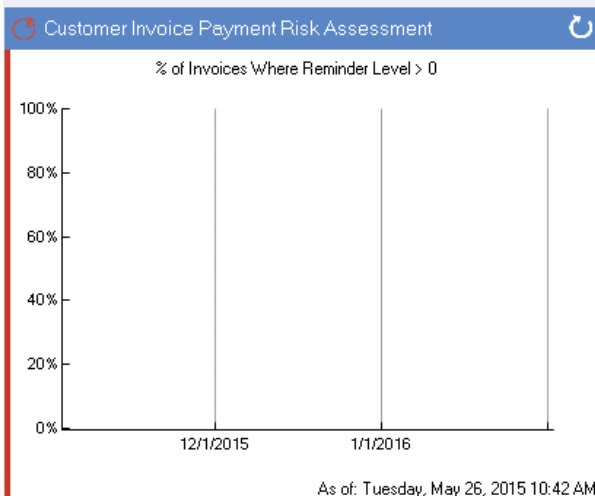
US
GAAP

Role Based Dashboards



Reuters Financial Update

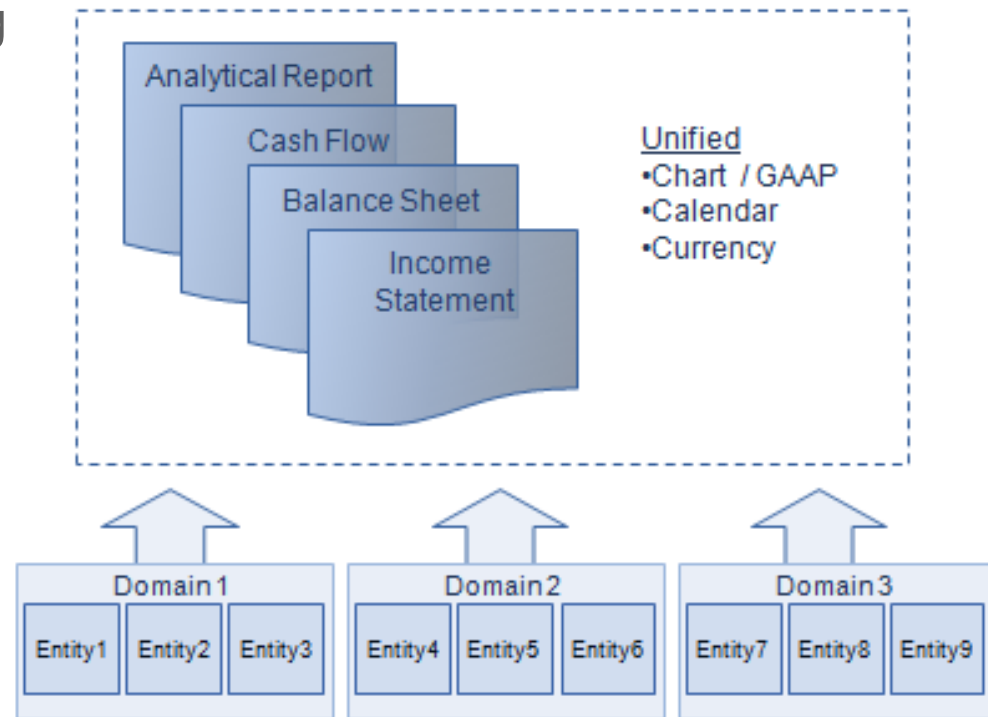
As of: Monday, February 01, 2016 8:43 AM



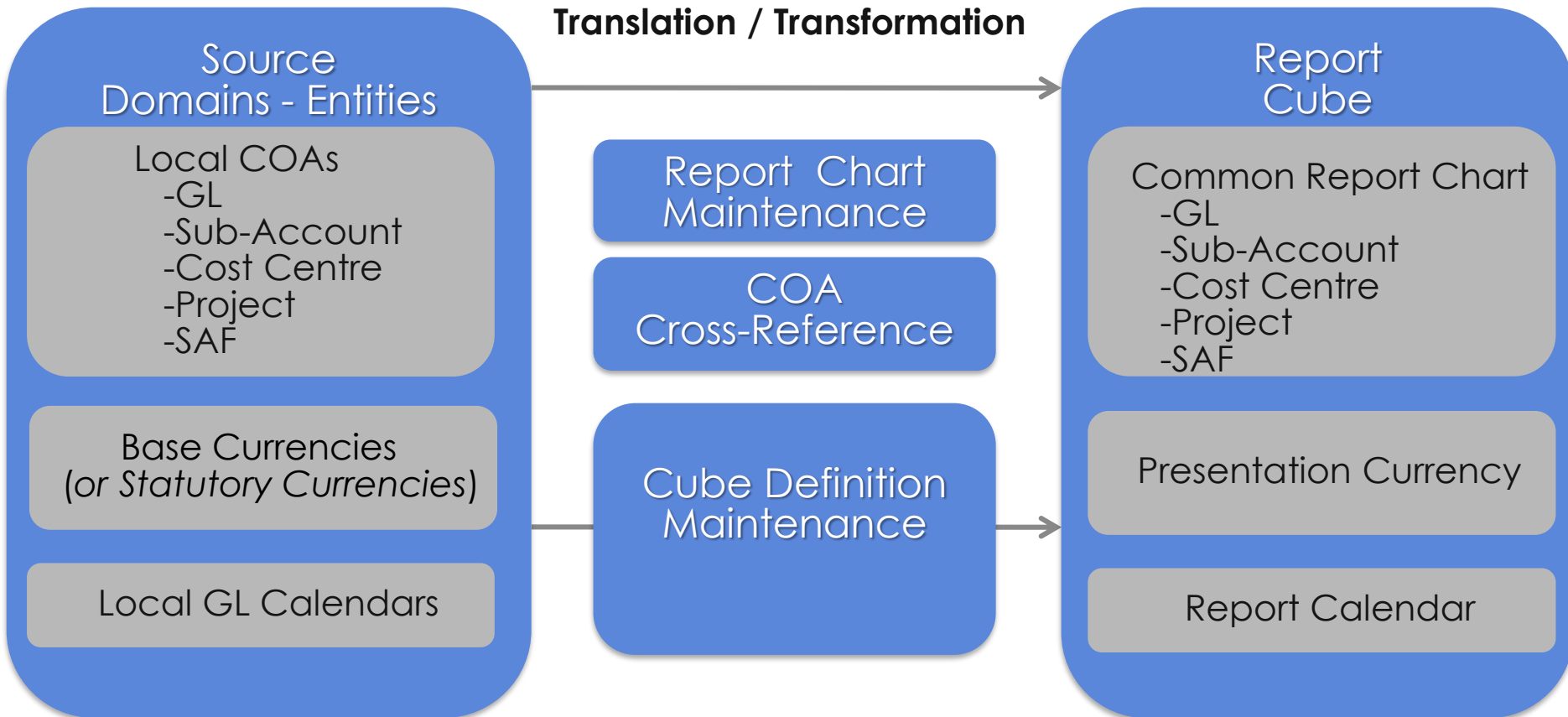
Financial Report Writer (FRW)

Objectives

- Single solution for GL reporting
- Real time
- Multi-domain
- Consolidated
- Chart Translation
- Currency Translation
- Multi-GAAP



Financial Report Writer Foundation Flow



Financial Report Run

- Using Reporting Framework
- Output to screen, PDF, Excel
- Filter at run-time using analysis codes (i.e., by cost center)
- Save selection parameters for future use
- Schedule delivery

Financial Report Run - Viewer

Filter Viewer

New Filter Open Save Save As Delete Settings Layout Schedule

Search Conditions

Report Master Code	equals	Cash Flow		+
Cube Name	equals	10USACO		+
COA Type	equals			+
Filter Analysis Code	equals			+
From Year	equals	2012		+
To Year	equals	2012		+
From Period	equals	1		+
To Period	equals	3		+



Quarterly Cash Flow Comparison

Date
Time
Currency

Report Analysis Code	Previous Quarter	Current Quarter
Cash Flow from Operating Activity	795,815.34	-15,089,778.1
Net Income	10,788,700.52	5,358,232.9
Depreciation/Amortization	34,093.06	5,920.0
AR Changes	14,548,597.05	4,003,145.3
Inventory Changes	-25,094,583.64	-25,098,533.6
Prepaid Expenses Changes	0.00	0.0
AP Changes	375,462.37	476,073.9
Tax Payable Changes	143,545.98	165,383.3
Cash Flow from Investing Activity	6,800.00	6,800.0
Capital Expenditures	0.00	0.0
Sales of Equipment	4,000.00	4,000.0
Sales Of Investments	0.00	0.0
Investments In Subsidiaries	-1,200.00	-1,200.0
Cash Flow from Financing Activity	0.00	0.0



Browsing the Report Cube

- Cube Balance View browse with Drill-Down Capabilities

The screenshot displays the SAP Report Cube interface. At the top, there are several tabs: 'Processes', 'Report Cube Definition', 'COA Cross Reference Browse...', 'Report Cube Build Log', and 'Cube Browse for Cube Trial Ba...'. Below the tabs is a search bar with the text 'Search (14)'. The search criteria are as follows:

- Cube Name: equals Corp01
- Report Year/Period: range 201101 - 201102
- Summarize Entity (pa): equals
- Summarize GL (para): equals
- Summarize Cost Cen: equals
- Summarize Sub-Acco: equals

The main data table shows the following columns: Entity Code, Cost Center, Transaction Currency, Opening Balance, DR Activity, and CR Activity. The data is as follows:

Entity Code	Cost Center	Transaction Currency	Opening Bala	DR Activity	CR Activity
11110	ADM	Cash Account	USD	19,560.41	0.00
11200	ADM	Bank Account	USD	410,745.13	4,137,114.51
11500					3,701,694.74

A context menu is open over the table, showing the following options:

- Cube Trial Balance View
- GL Summarized Transaction
- Dump XML
- Force Publish

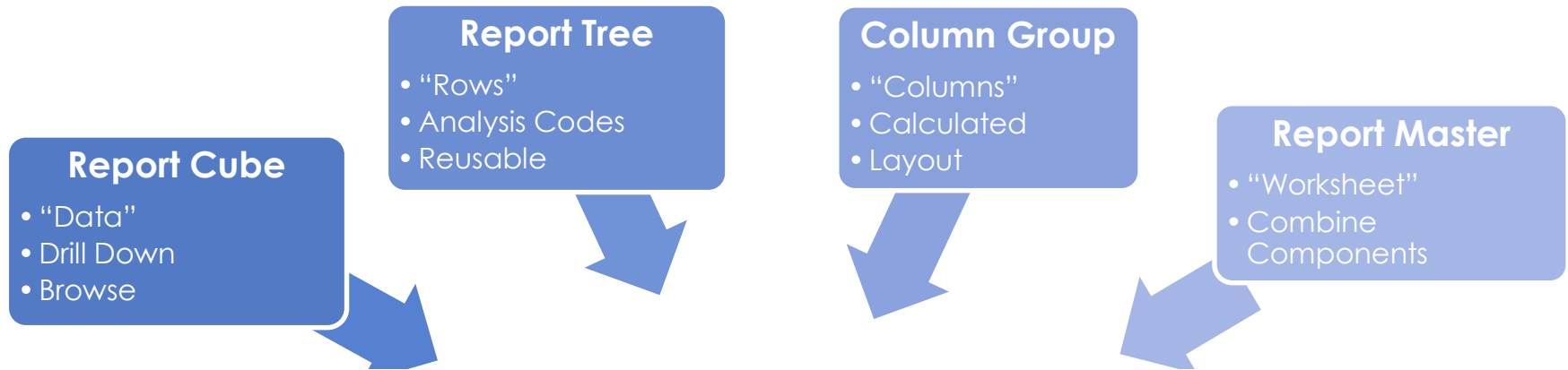
Below the main table, there is a section for 'Summarized Transaction' with a search bar and a table of transaction details. The search criteria are:

- Entity Code: equals
- Cost Center: equals ADM
- Transaction Currency: equals
- Sub-Account Code: equals

The summarized transaction table shows the following columns: Cost Cent, Curr, Sub-Acct, GL Account, Day, From Year/GL Period, and BC Movement Debit. The data is as follows:

Cost Cent	Curr	Sub-Acct	GL Account	Day	From Year/GL Period	BC Movement Debit
ADM	EUR	Corp	51200	JE	201,101	
ADM	EUR	Corp	51200	JE	201,102	
ADM	EUR	Paint	51200	JE	201,101	88.8

Report Components



QMI North America Combined

Date: 8/13/2015

Time: 07:56:32

Currency: USD

Analysis Code	USA	CANADA	MEXICO	TOTAL
EBT	\$ 14,099,972.20	\$ 3,105,313.82	\$ (2,244,712.54)	\$ 14,960,573.48
ADJUSTED EBIT	\$ 14,099,972.20	\$ 3,105,313.82	\$ (2,244,712.54)	\$ 14,960,573.48
DIV EBIT	\$ 14,099,968.63	\$ 3,105,307.99	\$ (2,244,708.80)	\$ 14,960,567.82
EBOI	\$ 14,079,268.63	\$ 3,105,307.99	\$ (2,244,708.80)	\$ 14,939,867.82
GROSS MARGIN	\$ 14,718,988.70	\$ 3,464,507.18	\$ (2,217,944.28)	\$ 15,965,551.60
Total Net Sales	\$ 5,862,381.62	\$ 5,261,417.57	\$ 15,306,467.48	\$ 26,430,266.67
Net External Sales	\$ 5,862,381.62	\$ 5,261,417.57	\$ 15,306,467.48	\$ 26,430,266.67
Gross External Sales	\$ 6,331,879.05	\$ 5,644,531.15	\$ 429,036.40	\$ 12,405,446.60
Rebates	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Discounts	\$ (1,211,160.23)	\$ (1,053,218.53)	\$ (77,372.40)	\$ (2,341,751.16)
Property selling	\$ 741,662.80	\$ 670,104.95	\$ 14,954,803.48	\$ 16,366,571.23
Cost of Sales	\$ (8,856,607.08)	\$ 1,796,910.39	\$ 17,524,411.76	\$ 10,464,715.07
Adjusted Std COGS	\$ 972,096.22	\$ 732,759.76	\$ 17,418,158.99	\$ 19,123,014.97

Drill down to the source transactions

Processes x Progress Editor x Cube Browse for Cube Trial Ba... x

Actions Setup Cancel Add to Favorites Stored Searches

Search (14)

Report Cube Code equals c01 Search Clear All

Report Year equals 2011

Report Period range 1 2

Show Entity Detail (p) equals no

Show GL Detail (para) equals

Show Sub-Account D equals no

Viewing 1 - 55 of 55 Records per page: All

Entit	GL	Cos	GL Description	Pre	Opening Bala	DR Activity	CR Activity	CR Activity	Closing Balance	CTA
11110	ADM		Cash Account	USD	19,560.41	0.00	0.00		19,560.41	
11200	ADM		Bank Account	USD	410,745.13	4,137,114.51	3,701,694.74		846,164.90	

Cube Trial Balance View
 GL Summarized Transaction
 Dump XML
 Force Publish

Summarized Transaction

Entity Code equals Cost Center equals ADM Transaction Currency equals

Viewing 1 - 48 of 48 Records per page: 100

- + Entity Code:China01 (12 items) BC Movement Credit Sum = 6,527,068.00, BC Movement Debit Sum = 7,294,831.00
- Entity Code:France01 (12 items) BC Movement Credit Sum = 961,443.54, BC Movement Debit Sum = 1,074,535.26

Cost Cent	Curr	Sub-Acct	GL Account	Day	From Year/GL Period	BC Movement Debit	BC Movement Credit
2500	EUR	Corp	51200	JE	201,101	0.00	38,397.44
2500	EUR	Corp	51200	JE	201,102	0.00	46,460.91
2500	EUR	Paint	51200	JE	201,101	88,883.62	72,509.59

Return to the QAD System...



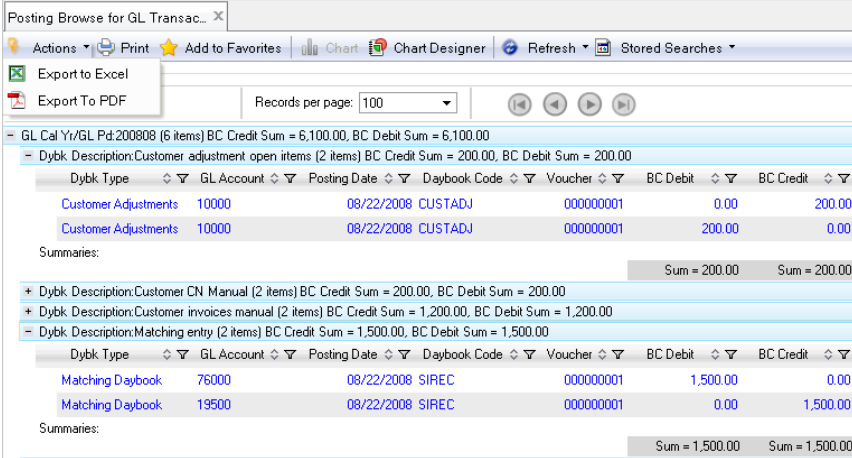


Back to overview
slide

QAD General Ledger

- Multi-Entity, Multi-Currency, Multi-Layer
- Support for recurring/reversing entries
- Extensive drill-down capabilities
- Flexible account structure with up to 5 optional Supplementary Analysis Fields per account combination
- Posting templates
- Multi-stage period closing process including period marks, closing validations and reporting
- Separate period for year-end corrections
- Bi-directional Microsoft Excel® integration for journal entries as well as for account setup

Ensures all financial data is quickly accessible for drill down and corporate reporting



Posting Browse for GL Transac... X

Actions Print Add to Favorites Chart Chart Designer Refresh Stored Searches

Export to Excel

Export To PDF Records per page: 100

Dybk Type	GL Account	Posting Date	Daybook Code	Voucher	BC Debit	BC Credit	
- GL Cal Yr/GL Pd:200808 (6 items) BC Credit Sum = 6,100.00, BC Debit Sum = 6,100.00							
- Dybk Description:Customer adjustment open items (2 items) BC Credit Sum = 200.00, BC Debit Sum = 200.00							
Customer Adjustments	10000	08/22/2008	CUSTADJ	000000001	0.00	200.00	
Customer Adjustments	10000	08/22/2008	CUSTADJ	000000001	200.00	0.00	
Summaries:						Sum = 200.00	Sum = 200.00
+ Dybk Description:Customer CN Manual (2 items) BC Credit Sum = 200.00, BC Debit Sum = 200.00							
+ Dybk Description:Customer invoices manual (2 items) BC Credit Sum = 1,200.00, BC Debit Sum = 1,200.00							
- Dybk Description:Matching entry (2 items) BC Credit Sum = 1,500.00, BC Debit Sum = 1,500.00							
Matching Daybook	76000	08/22/2008	SIREC	000000001	1,500.00	0.00	
Matching Daybook	19500	08/22/2008	SIREC	000000001	0.00	1,500.00	
Summaries:						Sum = 1,500.00	Sum = 1,500.00

Return to the QAD System...





Back to overview
slide



QAD Accounts Payable

- Variances are generated based on 3-way match of PO, receipt and invoice
- Flexible matching and approval process
- Automate process of entering and approving supplier invoices with Scan daemon, document management and workflow routing
- Evaluated Receipts Settlement (ERS) eliminates the need to enter supplier invoices (2 way match)
- Netting between common customers and suppliers
- Write-offs and open item adjustments
- Supplier activity dashboard
- 1099 Reporting

Streamline the process from purchase order to supplier payments

Supplier Invoice Create

Supplier Code: s00100 | 100% Pure | Reference: 20187

Posting: 2009 / SINV / 000000003 | 03/03/2009 | TC Invoice Amount: 23,454.00 EUR

Supplier Code: s00100 | Business Relation: 20187

Reference: 20187 | Description:

PO Number: PO1000, PO1008

Invoice Date: 03/03/2009

TC Invoice Amount: 23,454.00 EUR

Exchange Rate: 1.0000000000

BC Invoice Amount: 23,454.00 EUR

Adobe Acrobat Professional - [100%Pure.pdf]

INVOICE

Invoice number: 195968/2

Invoice date: July 30th, 2007

Your VAT nr.: DE123456789

Del. Date	Purchase Ref.	Item	Quantity	Unit Price (EUR)
Jun. 21, 2007	PO1000	Aluminium Tube 1.5	1.500 MT	19,800
	PO1009	10-10000-001		
Jun. 21, 2007	PO1000	Spoke - L8 - HT 2	10.000 PC	0,275
	PO1000	20-10000-001		

Total w/o VAT

Return to the QAD System...





Back to overview
slide

QAD Accounts Receivable

- Flexible aging reports
- Retro Billing allows price changes on items after items shipped and invoiced
- Self Billing
- Sharing of customers and credit limits between business units
- Automatic netting of invoices and credit notes
- Netting between common customers and suppliers
- Write-offs and open item adjustments
- Dunning letters automatically generated
- Customer activity dashboard

Full control on the total process between billing and collecting



Cur	Daybook	Voucher Pay Date	Due Date	R	Open Item TC	Open Item LC	1 Days Overdue	2 Days Overdue	3 Days Overdue	4 Days Overdue	5+ Days Overdue
CE3000											
					Phone:	Contact:					
					Fax:						
Euro (EUR)					66,129.50	66,129.50	0.00	0.00	0.00	0.00	66,129.50
CREDITNOTES					-1,866.00	-1,866.00	0.00	0.00	0.00	0.00	-1,866.00
EUR	CON	00000001 02/01/2007	03/31/2007	0	-200.00	-200.00	0.00	0.00	0.00	0.00	-200.00
EUR	CON	00000001 06/21/2007	07/21/2007	0	-238.00	-238.00	0.00	0.00	0.00	0.00	-238.00
EUR	CON	00000002 06/21/2007	07/21/2007	0	-238.00	-238.00	0.00	0.00	0.00	0.00	-238.00
EUR	CCNM	00000001 06/21/2007	07/31/2007	0	-238.00	-238.00	0.00	0.00	0.00	0.00	-238.00
EUR	CCNM	00000002 06/21/2007	07/31/2007	0	-238.00	-238.00	0.00	0.00	0.00	0.00	-238.00
EUR	CCNM	00000003 06/21/2007	07/31/2007	0	-238.00	-238.00	0.00	0.00	0.00	0.00	-238.00
EUR	CON	00000003 06/22/2007	07/31/2007	0	-476.00	-476.00	0.00	0.00	0.00	0.00	-476.00
INVOICES					87,994.50	87,994.50	0.00	0.00	0.00	0.00	87,994.50
EUR	CHO	00000001 06/01/2007	07/31/2007	0	2,800.00	2,800.00	0.00	0.00	0.00	0.00	2,800.00
EUR	CHO	00000002 06/01/2007	07/31/2007	0	2,800.00	2,800.00	0.00	0.00	0.00	0.00	2,800.00
EUR	CHO	00000003 06/01/2007	07/31/2007	0	4,000.00	4,000.00	0.00	0.00	0.00	0.00	4,000.00
EUR	CHO	00000004 06/01/2007	07/31/2007	0	1,200.00	1,200.00	0.00	0.00	0.00	0.00	1,200.00
EUR	CHO	00000005 06/01/2007	07/31/2007	0	1,400.00	1,400.00	0.00	0.00	0.00	0.00	1,400.00
EUR	CM	00000013 06/21/2007	07/31/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CM	00000014 06/21/2007	07/31/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CM	00000015 06/21/2007	07/31/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CNV	00000006 06/21/2007	07/31/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CNV	00000007 06/21/2007	07/31/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CNV	00000008 06/21/2007	07/21/2007	0	1,428.00	1,428.00	0.00	0.00	0.00	0.00	1,428.00
EUR	CNV	00000009 06/22/2007	07/31/2007	0	11,424.00	11,424.00	0.00	0.00	0.00	0.00	11,424.00
EUR	CNV	00000011 06/22/2007	07/31/2007	0	11,900.00	11,900.00	0.00	0.00	0.00	0.00	11,900.00
EUR	CNV	00000013 06/22/2007	07/31/2007	0	21,820.00	21,820.00	0.00	0.00	0.00	0.00	21,820.00
EUR	CNV	00000014 06/22/2007	07/31/2007	0	2,777.50	2,777.50	0.00	0.00	0.00	0.00	2,777.50



QAD Financial Shared Services

- Sharing of chart of accounts and other key master data
- Sharing of customers and supplier across business units
- Workflow to move documents between business entities
- Link to document management to store electronic versions of paper documents such as invoices
- Cross-company AR and AP payments

Have economies of scale to save back-office costs and support growth

Inbox (1)

QAD 5:43 PM

Supplier Invoice.Approve (2009, SINV-2)

Workflow Name [] [Load] [Store]

Role QAD Admin []

Required Activity Approve []

Return to Sender

Instructions Please review and approve this invoice - 100%Pure.pdf

QAD Credit Management



- Extensive and flexible credit check (Days & Dollars)
 - Based on percentage of sales
 - Fixed credit limit
 - Maximum days of overdue
 - Option to overrule
 - Share credit limit of shared customers across companies
- Configurable warning level
- Dashboard for customer activity and credit information
- Multi level dunning letters

Ensures visibility of customers with credit issues for the finance manager

The screenshot shows the 'Customer - Activity Dashboard' for 'Leer Bike City'. The dashboard includes a navigation bar with 'Go To', 'Actions', 'Tools', 'Attach', 'Print', and 'Preview'. Below the navigation bar, there are fields for 'Customer Code' (CE4000), 'Business Relation' (Leer Bike City), and 'Name' (Leer Bike City). An 'Entity' dropdown menu is open, showing 'CONS-EMEA', 'EMEA-DE', and 'EMEA-NL'. The 'Attachments' section is visible. Below the 'Attachments' section, there are tabs for 'Credit Details', 'Activity', 'Invoices', 'Payments', 'Address Info', and 'Comments'. The 'Credit Details' tab is selected, showing fields for 'Name' (Leer Bike City), 'Currency Code' (EUR), 'Fixed Credit Limit' (225,000.00), 'Turnover Credit Limit' (0.00), 'High Credit' (150,000.00), 'Credit Terms Code' (300), 'Credit Hold' (checkbox), 'Last Payment Date' (06/22/2007), 'Last Sale Date' (06/21/2007), 'High Credit Date', 'Credit Agency Reference' (XDF30L), 'Credit Rating', and 'Average Days' (0). At the bottom, there are two summary boxes: 'All Entities' and 'Selected Entities'. The 'All Entities' box shows 'Balance of Open Items' (33,999.70), 'Balance of Sales Orders' (60,890.00), 'Balance Of Drafts' (0.00), and 'Total Liability' (94,889.70). The 'Selected Entities' box shows 'Balance of Open Items' (0.00), 'Balance of Sales Orders' (60,890.00), and 'Balance Of Drafts' (0.00).

Return to the QAD System...





Back to overview
slide

QAD Multiple Currency



- Process, pay and receive money in any currency
- Set up functional currencies by business unit
- Dual Base Currency
 - Transaction amounts always stored in transaction currency + in primary base (functional) currency and secondary base (statutory) currency
- Extensive revaluation options, both for functional and statutory currency
- Allows a global organization to conduct business any currency, and generate consolidated and management reporting in the mandated currency

Do business in any currency

QAD		Revaluations										BMEA DE Est. of QMS BMEA Page 2 / 3	
Revaluation Area	COPENITEMS	GL Period	2007/07	Exchange Rates	07/31/2007	Status	INITIAL						
Rev Number	1	Rev Desc	reval ap July 31										
Summary by Currency													
Curr	Curr Desc	TC Open Item	BC Open Item	Exch. Rates	BC Open Item	Exch. Rates	BC Debit	BC C	Difference	BC C	BC C	BC C	
Total Entry			597,285.68CR		597,476.51CR		0.00	19					
CNY	Yuan Renminbi	3,000,000.00CR	291,262.14CR	0.0971	300,000.00CR	0.1000	0.00	8,73					
EUR	Euro	74,562.08CR	75,254.30CR	1.0093	75,254.30CR	1.0093	0.00						
USD	US Dollar	300,000.00CR	230,769.24CR	0.7692	222,222.21CR	0.7407	0.00	-8,54					
Summary by GL													
Revaluated Account	Description	Revaluation Account	Description	Curr	TC Open Item	BC Open Item	Exch. Rates	BC Open Item	Exch. Rates	BC Debit	BC C	BC C	
Total Entry						597,285.68CR		597,476.51CR		0.00	19		
15000	Accounts Payable 15001	Reval AP		CNY	3,000,000.00CR	291,262.14CR	0.0971	300,000.00CR	0.1000	0.00	8,73		
15000	Accounts Payable 15001	Reval AP		EUR	74,562.08CR	75,254.30CR	1.0093	75,254.30CR	1.0093	0.00			
15000	Accounts Payable 15001	Reval AP		USD	300,000.00CR	230,769.24CR	0.7692	222,222.21CR	0.7407	0.00	-8,54		
Detailed Revaluation Status													
						597,285.68CR		597,476.51CR		0.00	19		
Suppl/Cust Code	Document	Date	Curr	TC Open Item	BC Open Item	Exch. Rates	BC Open Item	Exch. Rates	BC Debit	BC C	BC C	BC C	
S00100	100% Pure				72,197.30CR		72,197.30CR		0.00				
	2007	SINV/000000001	06/21/2007	EUR	15,053.50 CR	15,053.50CR	1.0000	15,053.50CR	1.0000	0.00			
	2007	SINV/000000003	06/21/2007	EUR	10,733.80 CR	10,733.80CR	1.0000	10,733.80CR	1.0000	0.00			



QAD Multiple Base Currencies & Types

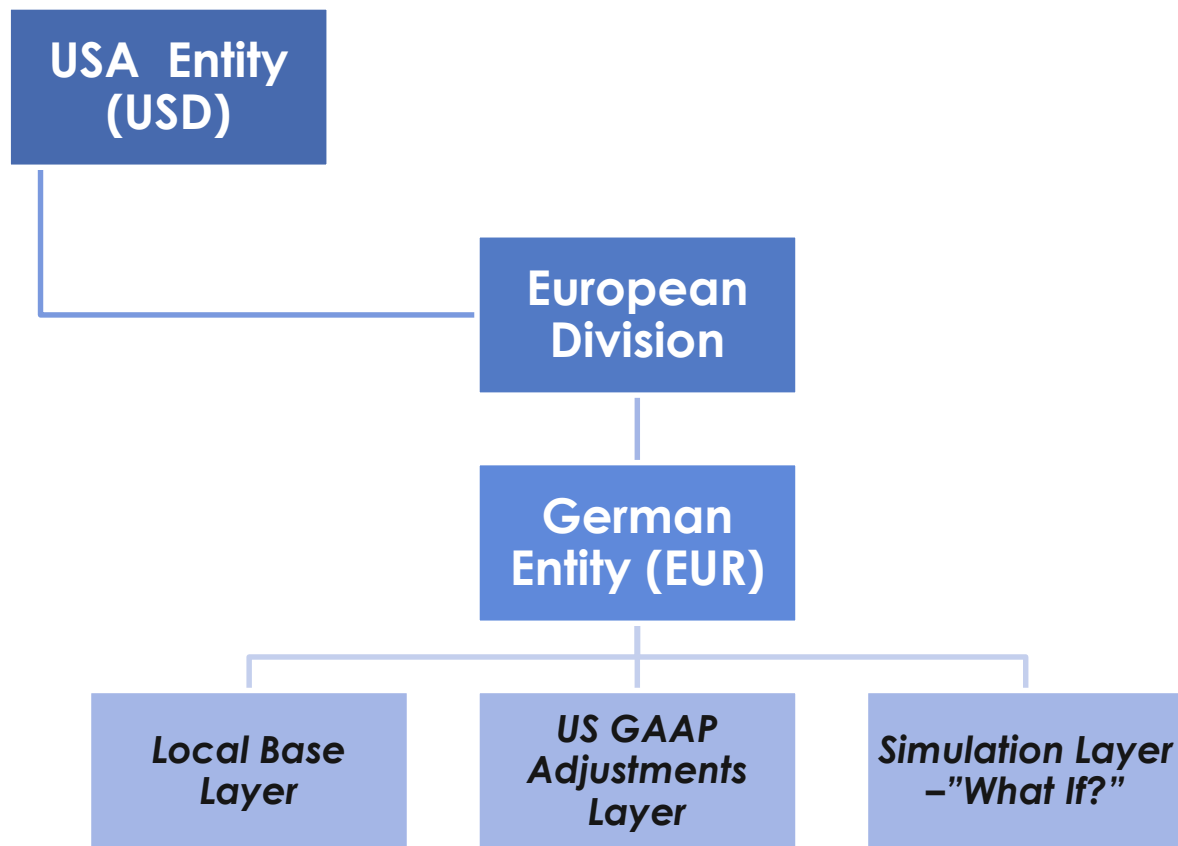
- Transaction Currency
- Base Currency
- Statutory Currency (Optional)

Numerous Rate Types:

- *Accounting*
- *Budget*
- *Inventory*
- *Revaluation*
- *Tax/VAT*
- *User Defined*



EE Global Currency / Layer Flow



Base = EUR

Transaction = GBP

Statutory = USD

Revaluation Simulation

Finance-Lance Revaluation Simulate x

Go To Actions Tools Print Preview Attach

Revaluation

GL Cal Year: 2015 04 Rev Date: 04/30/2015

Rev Number: 000000001 Rev Desc:

Source Layer Code 1: Primary Target Layer Code: Primary

Source Layer Code 2: Source Layer Code 3:

Include Base Currency: Include Statutory Currency:

Supplier Open Items: Supplier Payments: Customer Open Items: Customer Payments: Balance Sheet Accounts: Profit and Loss Accounts:

Apply

Simulation Exchange Rates

Revaluation Area	Status	GL Description	Currency Code	TC Revaluation in BC	TC Debit	TC Credit	BC Debit	BC Rev Debit	BC Debit Difference	BC Credit	SC Debit
Supplier Open Items	Initial				141,126.61	0.00	139,729.31	128,296.93	-11,432.38	0.00	139,729.31
Customer Open Item	Initial										
		Accounts Receivables	CAD	Revaluation Rate							
		Customer Invoice	2015 CINV/80	89,443.57	0.00	88,557.99	88,557.99	0.00	81,312.34	0.00	0.9090909091
		Customer Invoice	2015 CINV/83	6,630.30	0.00	6,564.65	6,564.65	0.00	6,027.55	0.00	0.9090909091
		Customer Invoice	2015 CINV/114	45,052.74	0.00	44,606.67	44,606.67	0.00	40,957.04	0.00	0.9090909091

Currency View Show both BC and SC

Simulate For Current Entity Current Entity

Save as



Return to the QAD System...





Back to overview
slide

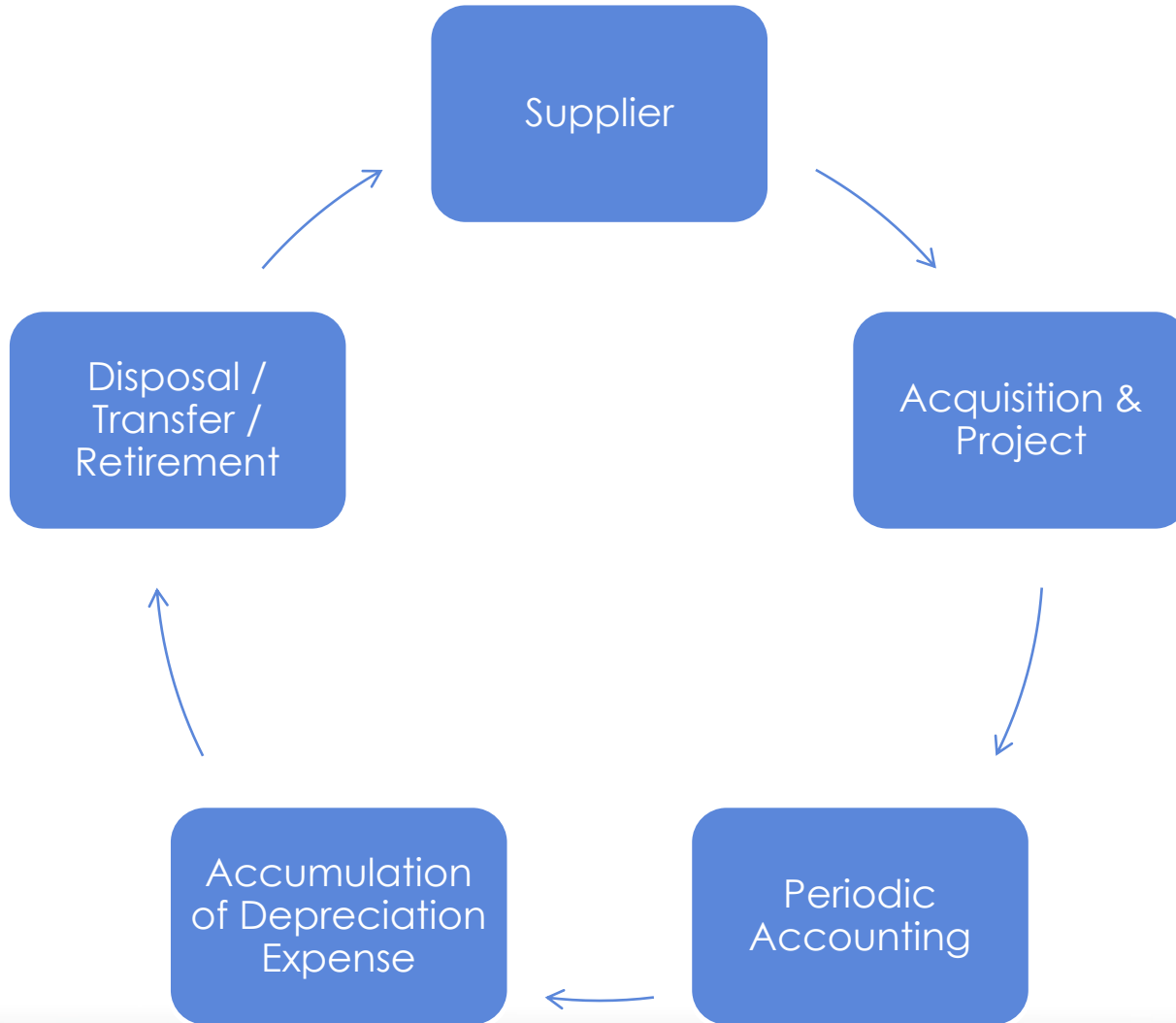
QAD Fixed Assets

- Multiple And User Defined Depreciation Methods
- Multiple Books
- Ability To Split And Combine Assets
- Support Transfers And Retirements
- Multiple Concurrent Depreciations To Support Different GAAP Requirements
- Helps In Supporting Regulations Such As Sarbanes-Oxley & IFRS

Accurately manage and track fixed assets throughout their lifecycle: from asset acquisition to disposal



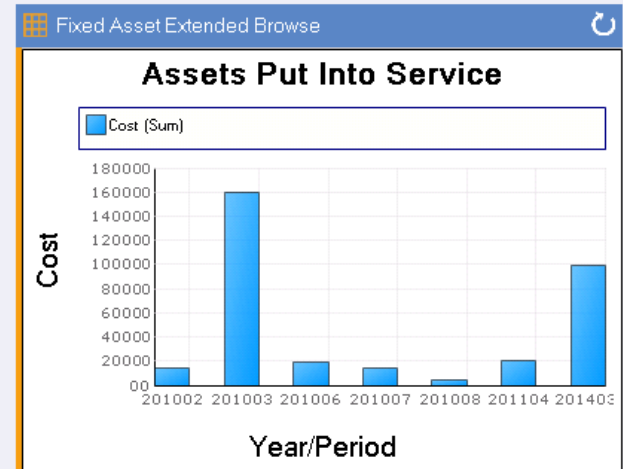
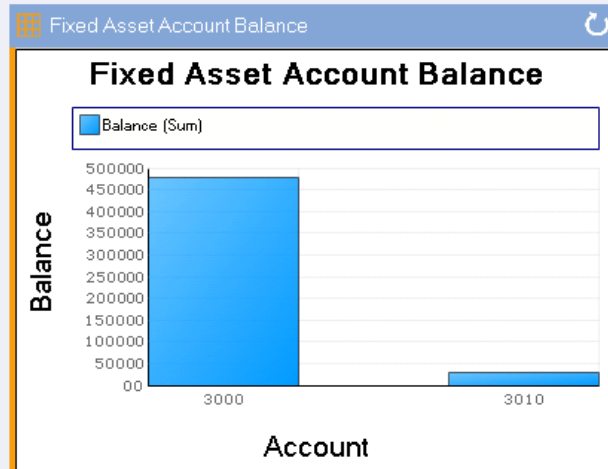
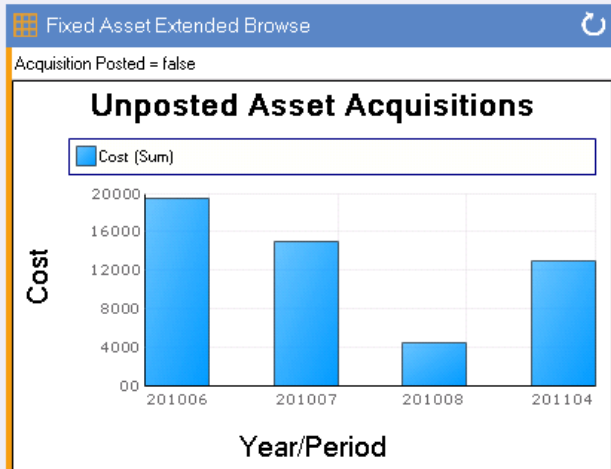
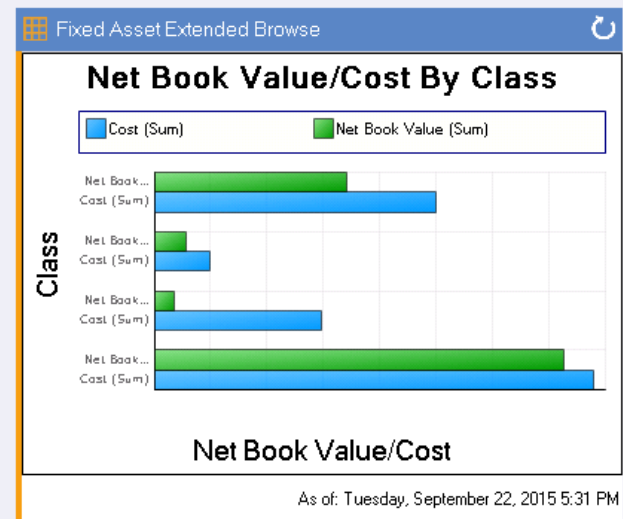
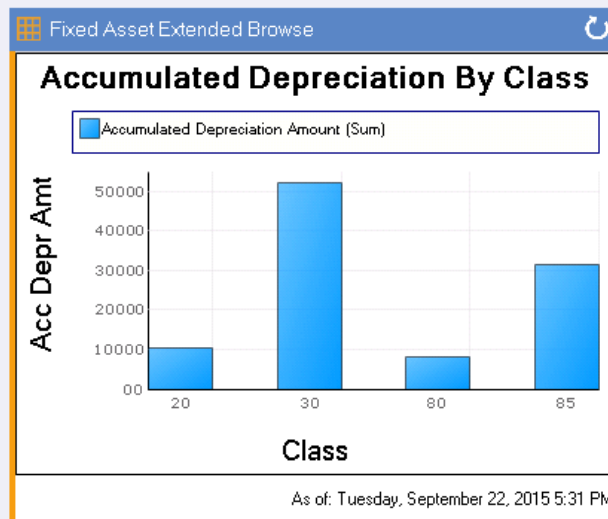
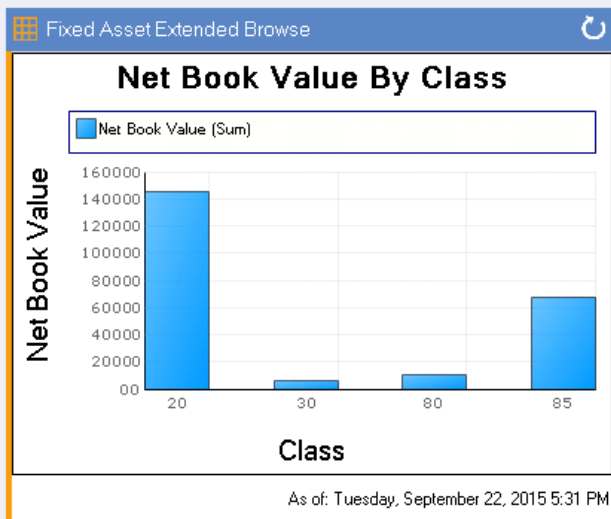
Basic Asset Life Cycle



QAD Fixed Asset Concepts

- Fixed Asset Calendar
 - Calendar for calculation of depreciation, asset service, etc.
- Books
 - Depreciation books for fixed assets. Multiple books are allowed per
- Depreciation Method
 - Depreciation methods that your company uses. Depreciation allocates an asset cost to periods in its service life. Depreciation affects both tax and financial reporting.
- Conventions:
 - Fixed-asset conventions are used for averaging depreciation in the first and last years of an asset life . *i.e. Half Period = a half-period depreciation is calculated for the first and last period of the asset life*
- Classes:
 - Depreciation for assets in the same class generally affects the same GL accounts for the asset investment, accumulated depreciation, and depreciation expense.
- Asset Locations:
 - Asset locations identify the accounting location and entity of the fixed asset and the default sub-accounts and cost centers for depreciation reporting.

Fixed Assets Manager Dashboard





Back to overview
slide



QAD Budgeting

- Supports multiple versions of budgets
- Budget periods can be different from accounting periods
- Recording of forecasts
- On-line budget checking and warnings
- Import/Export budget data from Microsoft Excel®
- Live modification of budgets using Microsoft Excel®
- Supports multi-level budgeting and actuals coming from multiple companies

Budgeting / Forecast Excel Update

2011 Monthly Budget Statement [Compatibility Mode] - Microsoft Excel

Topic	Topic	Topic	TC Amt (04)	TC Amt (05)	TC Amt (06)	TC Amt (07)	TC Amt (08)	TC Amt (09)
Income			0	0	0	0	0	0
Sales Income			1000000	1000000	1000000	1000000	1000000	1000000
Sales Deductions			12456	0	3450	10000	42100	0
Cost of Income			0	0	0	0	0	0
COGS at Standard			50000	50000	50000	50000	50000	50000
COGS Variances			3456	-3490	15675	1678	6789	0
COGS Other			13467	0	1567	0	0	0
Miscell Prod Exp			27500	27500	27500	27500	27500	27500
Miscell Purch Exp			0	0	0	0	0	0
Service Expenses			0	0	0	0	0	0
Operating Expenses			0	0	0	0	0	0
General and Admin			45000	45000	45000	45000	45000	45000
Sales and Marketing			35000	35000	35000	35000	35000	35000
Utilities			12500	12500	12500	12500	12500	12500
Other Income/Exp.			0	0	0	0	0	0
Financial Expenses			0	0	0	0	0	0
Financial Income			0	0	0	0	0	0
Other Expenses			0	0	0	0	0	0
Other Income			0	0	0	0	0	0



Budget Create

Go To Actions Tools Attach Print

Excel Hotlink

Attachments

Budget Details

Budget Code:

Description:

General Budget Period Levels Structures Versions

Versions: Initial Version (0/0)

Topic	TC Amt (01)	TC Amt (02)
Revenue	1,231,972.96	1,231,972.96
Service income	516,991.67	516,991.67
Direct Sales	621,583.33	621,583.33
Other Income	200,200.30	200,200.30
Adjustments	-106,802.34	-106,802.34
Direct Cost	570,890.77	570,890.77
Cost of Goods Sold	507,045.39	507,045.39
Other Direct cost	63,845.38	63,845.38

Return to the QAD System...





Back to overview
slide

QAD Tax Management

- Allows global tax treatment for multiple tax environments in the same database
- Unlimited number of tax types and rates
 - VAT, luxury, capped, non-recoverable
- Considers
 - Geography
 - Item status (taxable, non-taxable)
 - Customer / Supplier status
 - Effective date
- Includes flexible reporting
- API into Vertex, Avalara, and other 3rd parties

Serves the different sales, use and VAT taxes globally

Ensures correct tax registrations and smooth tax reporting





Back to overview
slide



QAD Banking/Cash Management

- Powerful cash flow projection reporting
- Electronic import of bank statements
- Supports US Lockbox processing
- Extensive support for automated payments, including drafts and direct debit
- Support for local payment and file formats using QAD Internationalization
- Flexible mapping of payment formats using EDI eCommerce
- Petty cash handling
- Bank account validation according to local formats including IBAN (International Bank Account Number)

Automatic monitoring of cash flows to quickly make key decisions based on the cash position of the business

Bank File Format	BankImpli	Action	Business Relati	Process Statu
USBank	R12001	Create Customer Pay	Customer	Not processed
USBank	R12001	Create Customer Pay	Customer	Not processed
USBank	R12001	Create Customer Pay	Customer	Not processed

Return to the QAD System...





Back to overview
slide

Cost Management

- Supplements standard costing model to allow actual cost analysis as well as periodic cost analysis (WAVG, FIFO, LIFO)
- Powerful tools to model and implement cost changes to standard costs
- Set up cost structures as required for the corporation or make them unique by plant by utilizing unlimited cost sets, multiple costing methods and cost elements

Accurately costs parts and track variances to standards based on flexible cost components

The screenshot displays the 'Item Cost Maintenance' window for Item Number 30-10000-001. The window includes a menu bar with options like 'Go To', 'Actions', 'Copy', 'Print', 'Preview', and 'Attach'. Below the menu, there are fields for 'Item Number: 30-10000-001', 'Unit of Measure: EA', and 'Description: Wheel - 26 - Narrow 2 High Tension-Extra Light'. A 'Totals' section shows values for 8.50, 41.58, and 50.08. A table titled 'GL Cost Data (GL Cost Source Site: EMEA-NLS / Set: Standard)' lists cost elements: Material (0.00, 37.80, 37.80), Labor (6.80, 0.00, 6.80), Burden (1.70, 0.00, 1.70), Overhead (0.00, 3.78, 3.78), and Subcontr (0.00, 0.00, 0.00). Each row has a 'Pri' checkbox, which is checked for all elements.

Element	This Level	Lower Level	Total	Pri
Material	0.00	37.80	37.80	<input checked="" type="checkbox"/>
Labor	6.80	0.00	6.80	<input checked="" type="checkbox"/>
Burden	1.70	0.00	1.70	<input checked="" type="checkbox"/>
Overhead	0.00	3.78	3.78	<input checked="" type="checkbox"/>
Subcontr	0.00	0.00	0.00	<input checked="" type="checkbox"/>

Periodic Costing

- Expanding Current Functionality:
 - Periodic revaluation of item costs based on all inventory/shop floor transactions occurred during that period supporting following calculation methods:
 - Weighted Average (WAVG)
 - FIFO
 - LIFO
 - Generation of GL Transactions for all related transactions based on new calculated item cost
 - Complete versus standard costing plus adjustments
 - Inventory Valuation based on WAVG, FIFO LIFO calculated item unit costs
 - Absorption of Indirect costs
 - Absorption of expenses (Freight, Insurance, ...)

Return to the QAD System...





Back to overview
slide



What is Logistics Accounting

- Solution for controlling costs, such as freight , duty, etc., that are incurred when items are received into, shipped from, and/or moved between sites
- These charges are known as logistics charges
- Logistics charges are payable to third-party suppliers

Logistics Charges = Surcharges

- Use Logistics Charge Code Maintenance to define codes for the separate logistics charges incurred and paid to a third-party logistics supplier when purchasing or shipping an item. Some examples of logistics charges are duty, insurance, domestic freight, and overseas freight.
- You can set up a logistics charge code for inbound purposes, outbound purposes, or both.
 - Inbound logistics charges are the transportation costs associated with the purchase of items from external suppliers.
 - Outbound charges are associated with the shipment of goods from a company location to a customer or another company location.

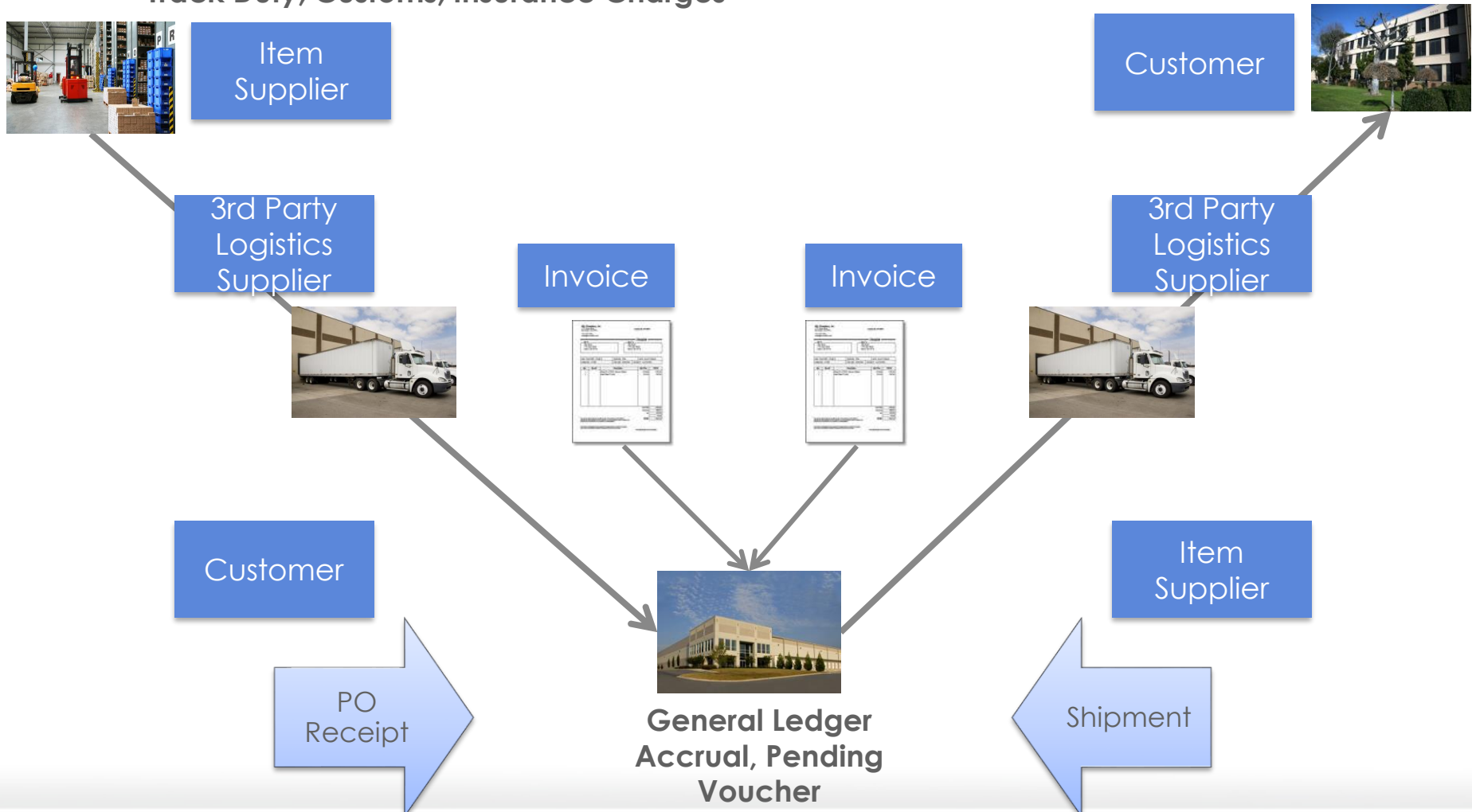
Logistics Accounting Process

- **Inbound**

- Track Duty, Customs, Insurance Charges

- **Outbound**

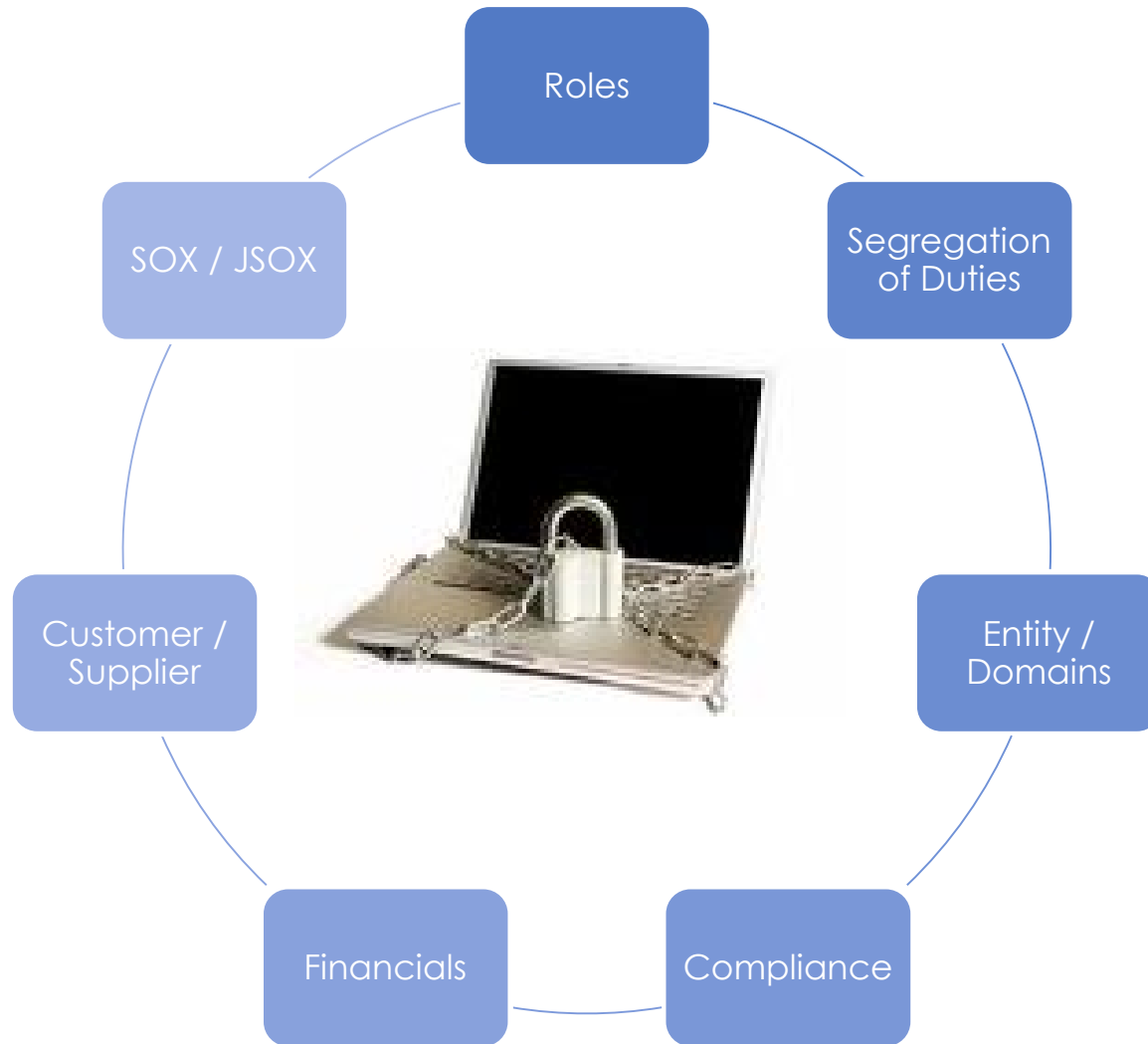
- Track Freight Charges





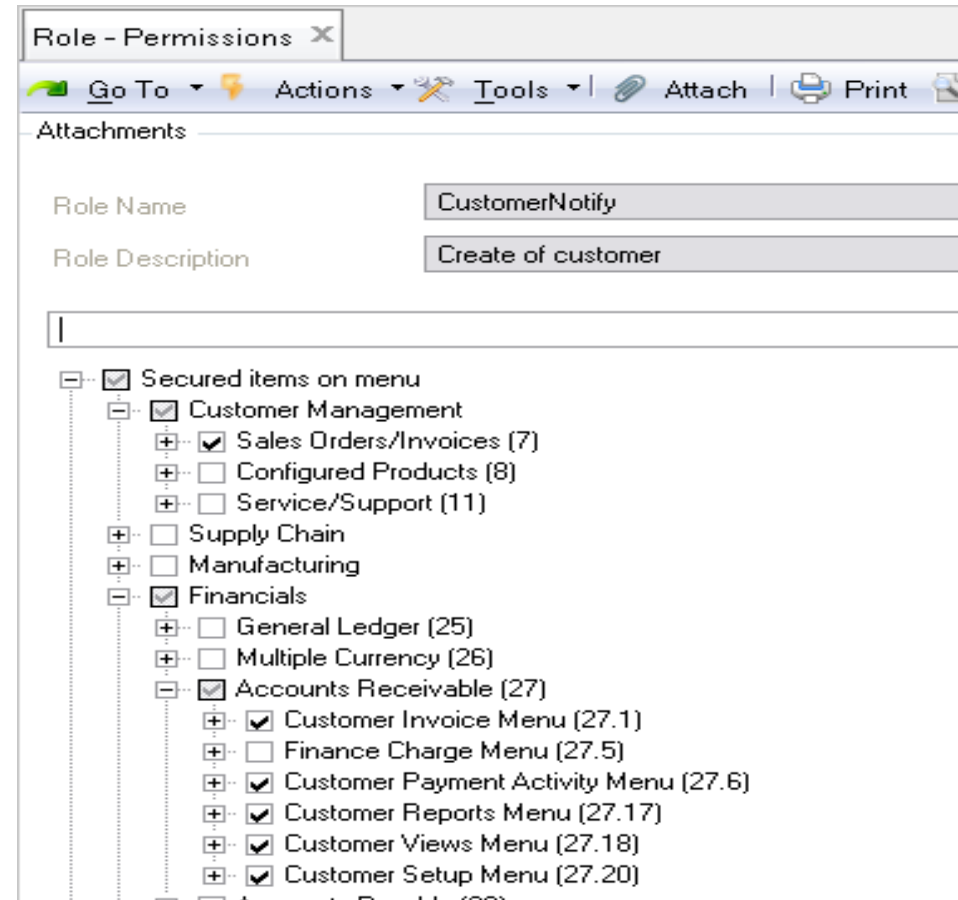
Back to overview
slide

Security Integration



Role Based Security

- Define roles and their permissions
- Assign roles to employees
- Users can have different roles in different domains
- User interface changes can be role specific



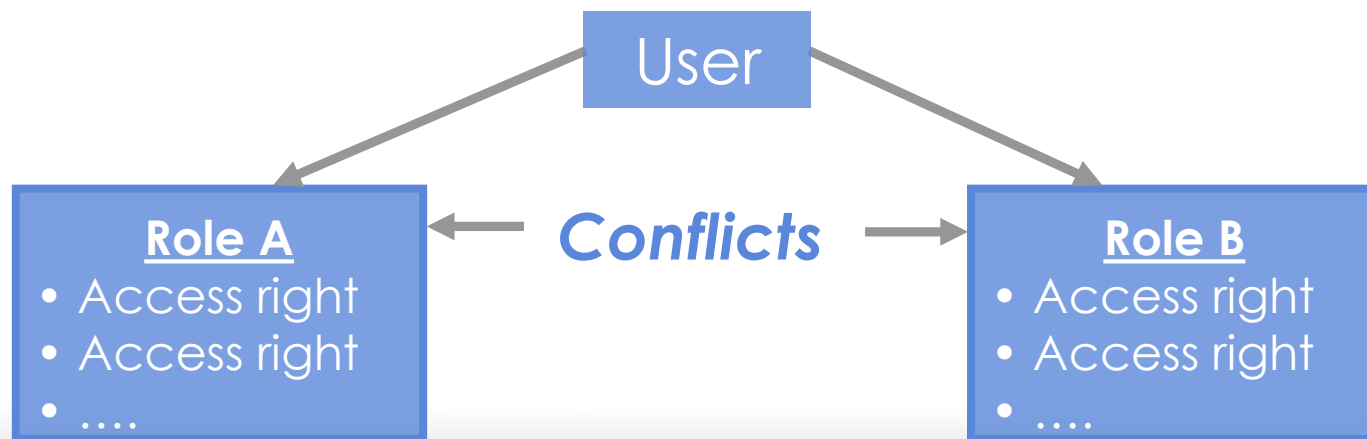


Segregation Of Duties

- Implementation of 2 rules:
 - Rule 1 (Role permissions)
All the application resources to which any given role grants access must belong to compatible segregation of duties categories.
 - Rule 2 (Role membership)
All the assigned roles to a given user, must have compatible segregation of duties categories.
 - The system should be able to verify both of these rules readily, and present the results in a report.

Segregation of Duties

- Define activities that cannot be combined with other activities
- System alerts and keeps track of any violations
- System can be configured to block violations when maintaining roles and user access
- Exceptions can be defined as well for certain users and or roles



Internal Controls / Compliance

- **New functionality** to improve Internal Controls:
 - Segregation of Duties and Access Control
 - User Update Restrictions
 - Customer/Supplier Transaction Blocking
 - Credit Management Controls
 - Debit/Credit Separation in Sub ledgers
- Several **built-in provisions** for easier compliance
 - Accounting periods control, closing procedures including consistency checks
 - Accounting layers
 - System controls

Record Viewers

- Some employees need to be able to find and view detailed information about orders or records, without being given the capability to add or modify those orders or records
- New functions are provided to allow people to browse and view data for a
 - Customer
 - Supplier
 - Purchase order
 - Sales order
 - RMA (return material authorization)
 - Work order

User Update Restrictions

- Restricts the use of selected QAD functions to data related to specific items, sites and locations
- Applied in functions that do:
 - Inventory Receipts
 - Inventory Shipments
 - Inventory Transfers
- Examples:
 - A user is restricted from performing a sales order shipment for item “XYZ”
 - A user is restricted from performing a transfer from location “Quarantine”

Customer/Supplier Transaction Blocking

- Provides the capability to **restrict certain transactions** for **selected suppliers and customers**
- For example:
 - Disable transactions for suppliers or customers that have become inactive
 - Disable transactions for customers that have credit problems
 - Disable transactions for suppliers that have quality problems

Return to the QAD System...





Back to overview
slide

What's New in Enterprise Financials 2016

- Flexible sharing of chart of accounts by entity
- Journal entry archiving and summarization
- Further automation of processing bank files
- Financial reporting with Reporting Framework
- Simplified budgets for Financial Report Writer
- Various other enhancements
 - 16 customer requested enhancements
 - Supplier invoice approval API
 - Improved EAM – Enterprise Edition integration

Flexible sharing with COA with restrictions

- Rules for sharing accounts and cost centers across domains and entities

GL Account Restriction Maintain

Go To Actions Tools Print Preview

GL Account From: 1000 To: 4000

GL Description: [Empty]

Domains: 10USA, 11CAN, 12MEX, 21NL, 22UK

Entities: 10CORPCONS, 10USACO, 11NACONS, 11CANCO, 12MEXCO

Search

Drag a column header here to group by that column

Allow	GL Account	GL Description	Domain Code	Domain Name	Entity Code	Entity Description
<input checked="" type="checkbox"/>	1450	Accrued Revenue	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1450	Accrued Revenue	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1450	Accrued Revenue	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION
<input type="checkbox"/>	1475	SO Interest Accr A	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1475	SO Interest Accr A	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1475	SO Interest Accr A	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	10USA	USA Division	10USACO	USA DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	11CAN	Canada Division	11CANCO	CANADA DIVISION
<input checked="" type="checkbox"/>	1500	Inventory	12MEX	Mexico Division	12MEXCO	MEXICO DIVISION

What's New in Enterprise Financials 2016

- Internationalization
 - Drafts/Payments with Stages (Italy, Czech Republic)
 - Discounts for Cross company payments (Germany)
 - Recognize and declare tax on prepayments (Russia/Eastern Europe)
 - Credit Terms based on billing schedule (Japan)
 - Avatax connector installed as part of core Financials (USA)



Back to overview
slide



QAD

Our Passion. Your Advantage.